Proposed NU Business Name: PAN CHASHI O BEBOSAHI



Project identification and prepared by: Mr. Kabir Raksam, Tahirpur Unit , Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MR.ENAMUL HAQUE			
Age	:	10-08-1992 (25 Year)			
Education, till to date	•	Class vi			
Marital status	:	Married			
Children	:	1 son			
No. of siblings:	:	1 Brother & 3 Sister			
Address	:	Vill: Esobpur, P.O: pochamaria, P.S: puthia, Dist: Rajshahi			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. MONOARA MD. IUB ALI Branch: Shilmaria, Centre # 33(Female), Member ID: 10817/2, Group No:04 Member since: 2006 First loan: BDT -5000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing Loan: BDT 30,000 Outstanding loan: 10,250 Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	03 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Auto ven gari chalai
Other Own/Family Sources of Liabilities	:	Agriculture
Entrepreneur Contact No.	:	01707496333
Father's Contact No.	:	01797886769
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tahirpur Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

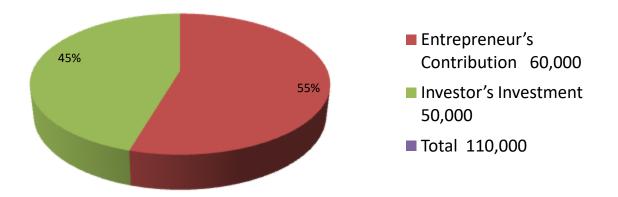
MST. MONOARA BEGUM joined Grameen Bank since 10 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info							
Business Name	:	PAN CHASHI O BEBOSAHI					
Location	:	Shukpara, monggolpara, puthia,Rajshahi					
Total Investment in BDT	:	BDT 1,10,000					
Financing	:	Self BDT 60,000-(from existing business) 50% Required Investment BDT 50,000/-(as equity) 50%					
Present salary/drawings from business (estimates)	:	BDT 5000/-					
Proposed Salary	:	5000/=					
Size of shop	:	10 decimal					
Security of the shop	:	-					
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Farm The business is operating by entrepreneur. Existing no employees. Average gain The farm is owned. Agreed grace period is 3 months. 					

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Sales of product	500	15,000	180000			
Total Sales (A)	500	15,000	180000			
Less. Variable Expense		0				
Sales	0	0	0			
Total variable Expense (B)	0	0	0			
Contribution Margin (CM) [C=(A-B)	500	15,000	180000			
Less. Fixed Expense						
Mobile Bill		200	2,400			
Salary (self)		5,000	60,000			
Transportation		300	3,600			
Medicin		1,500	18,000			
Total fixed Cost (D)		7,000	84,000			
Net Profit (E) [C-D)		8,000	96,000			

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
pan bor	2000	30	60,000	2500	20	50,000	110,000
						0	0
Total	2000	30	60,000	2500	20	50,000	110,000

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Month	1st Year	2nd year	3rd Year	
Revenue (sales)						
sales of product	500	15000	180000	189000	198450	
Total Sales (A)	500	15000	180000	189000	198450	
Less. Variable Expense		0	0	0	0	
	0	0	0	0	0	
Total variable Expense (B)	0	0	0	0	0	
Contribution Margin (CM) [C=(A-B)	500	15000	180000	189000	198450	
Less. Fixed Expense						
Mobile Bill		200	2,400	2,800	3,000	
Salary (self)		5,000	60,000	60,000	60,000	
Transportation		300	3,600	3,800	4,000	
Medicine		1,500	18,000	19,000	20,000	
Bank service Charge			100	100	100	
Total Fixed Cost		7,000	84,100	85,700	87,100	
Net Profit (E) [C-D)		8,000	96,100	1,03,300	1,11,350	
Investment Payback			20000	20000	20000	

Cash flow projection on business plan (rec. & Pay)

		Year 1		
SI#	Particulars	(BDT)	Year 2 (BDT)	(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	96,100	1,03,300	1,11,350
1.3	Depreciation (Non cash item)		-	
1.4	Opening Balance of Cash Surplus		76,100	159400
	Total Cash Inflow	1,46,100	1,79,400	270750
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	76 100	1 59 400	2 50 750

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Skill and experience;

V EAKNESS

Lack of Capital/Investment

PPORTUNITIES

Huge demand in the community Location of farm: Kismot bogura,

Durgapur, Rajshahi

Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures







FAMILY PICTURE

