A Nobin Udyokta Project Nazmul Engineering workshop





Project by: Sheik Nazmul Verified and Identified By: Md. Gias uddin Matlab Uttar Unit, Chandpur Anchal-1 GRAMEEN TRUST



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Sheikh Nazmul
Age	:	06/ 07/1992 (25Years)
Marital status	:	unmarried,
Children	:	N/A
No. of siblings:	:	03 brothers and 01 Sister
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father Nargis Begum Sheikh Nurul haque Member since: 12/05/2009 Branch: Durgapur, Centre no.25/M, Group: 02 Loanee No.2814/2 First loan: Tk. 10000 Existing loan: Tk. 20000 Outstanding:Tk. 6800
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	: : : :	Brother N/A N/A N/A N/A N/A
Education, till to date	:	Class Six

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



(Continued)

Present Occupation		Workshop
Trade License Number	:	03
Business Experiences	:	17 years.
Other Own/Family Sources of Income	:	Agriculture.
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01851-645074
NU Project Source/Reference	:	GT Matlab Unit Office, Chandpur.

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother has been a member of Grameen Bank (GB) Since 2009 & till now. At first his mother took a loan amount BDT 10000 from Grameen Bank. She Invested the money in her son's business. They gradually improved their life standard through GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Nazmul Engineering workshop
Address/ Location	:	Horina chowrasta, Matlab Uttar, Chandpur.
Total Investment in BDT	:	249,000
Financing	:	Self BDT : 179,000 (from existing business) - 72% Required Investment BDT : 70,000 (as equity) - 28%
Present salary/drawings from business (estimates)	:	BDT 8,000
Proposed Salary		BDT 9,000
Proposed Business 15% of present gross profit margin Estimated 15% of proposed gross profit margin	:	15% 15%
Agreed grace period	:	2 months

EXISTING BUSINESS OPERATIONS Info.



Doutlosslass	Existing Business (BDT)					
Particulars	Daily	Monthly	Yearly			
Sales	2500	75000	900000			
Less: Cost of sale	2125	63750	765000			
Profit 15% (A)= C	375	11250	135000			
Income from Servicing	400	12000	144000			
Total Income	775	23250	279000			
Less: Operating Costs						
House rent		700	8400			
Electricity		100	1200			
Dish bill		200	2400			
Night Guard Bill		0	0			
Mobile Bill		300	3600			
Salary from Business (Self)		8000	96000			
Salary from Business (Staff)		0	0			
Transport		0	0			
Others (Entertainment)		300	3600			
Non Cash Item:						
Depreciation Expenses		292	3500			
Total Operating Cost (D)		9892	118704			
Net Profit (C-D):		13358	160296			

PRESENT & PROPOSED INVESTMENT Breakdown



Articulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different			
categories:			0.74.000
Present items:			2,54,000
Advanced	20,000		
Fan, Tools and Television	35,000		
Present Goods Items (*):	199000		
Proposed Items (**):		70,000	70,000
Total Capital	2,54,000	70,000	3,24,000

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Stock item

Product name	Amount
Tube	10000
Liner ,Piston, Nogel, Plunger,	50000
Mobil	12000
Silencer	10000
Meter Cable	15000
Class Cable	15000
Engine Chough	10000
Battery	10000
Seat Cover	5000
Sticker	7000
Gis Max	15000
Head light	10000
Others	30000
Total Present Stock	1,99,000

Proposed Item

Product Name	Amount
Gis Max	10000
Head light	10000
Petrol	10000
Tire	20000
Tube	10000
Mobil	10000
Total :	70,000

Financial Projection of NU BUSINESS PLAN



Doutloulous	Year 1 (BDT)			Year 2 (BDT)			
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
Sales	3500	105000	1260000	4500	135000	1620000	
Less: Cost of Sale	2975	89250	1071000	3825	114750	1377000	
Profit 15% (A)= C	525	15750	189000	675	20250	243000	
Income of Servicing	400	12000	144000	450	13500	162000	
Total Income	925	27750	333000	1125	33750	405000	
Less operating cost:							
shop rent		700	8400		700	8400	
Electricity bill		300	3600		400	4800	
Dish bill		250	3000		300	3600	
Night Guard Bill		0	0		0	0	
Mobile Bill		350	4200		400	4800	
Salary from Business		9000	108000		10000	120000	
Salary from Business (Staff)		0	0		0	0	
Others (Entertainment)		300	3600		350	4200	
Depreciation Expenses		292	3500		292	3500	
Total Operating Cost (D)		11192	134304		12442	149304	
Net Profit =(C-D)		16558	198696		21308	255696	
GT payback	42000			back 42000 42000			
Retained Income:		156696			213696		

CASH FLOW Projection on Business Plan (Rec. & Pay.)



Particulars	Year 1 (BDT)	Year 2 (BDT)
Cash Inflow		
Investment Infusion by Investor	70,000	
Net Profit (Ownership Tr. Fee added back)	198696	255696
Depreciation (Non cash item)	3500	3500
Opening Balance of Cash Surplus	0	160196
Total Cash Inflow	272196	419392
Cash Outflow		
Purchase of Product	70,000	
Investment Pay Back (Including Ownership Tr. Fee)	42000	42000
Payment of GB loan	0	0
Total Cash Outflow	112000	42000
Net Cash Surplus	160196	377392

SWOT Analysis



STRENGTH

- Skill and 17 Years experience
- Quality service and Product
- Well Decorated
- Seven days open weekly
- 16 hours shop open

WEAKNESS

Lack of investment

OPPORTUNITIES

- Have a chance at more customers within local area.
- Extendable society
- Products and service demand increasing.

THREATS

- New competitor may be present
- Political Unrest
- Theft

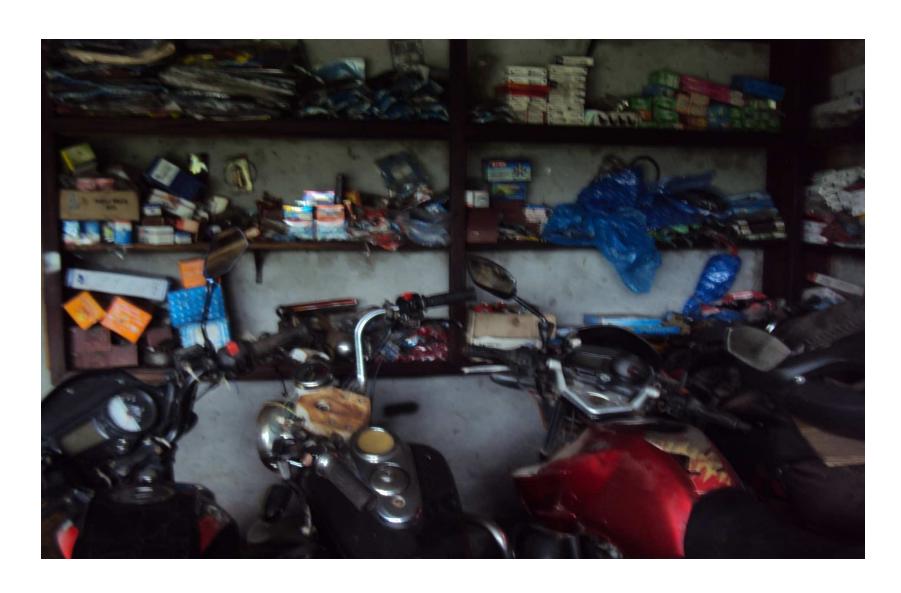
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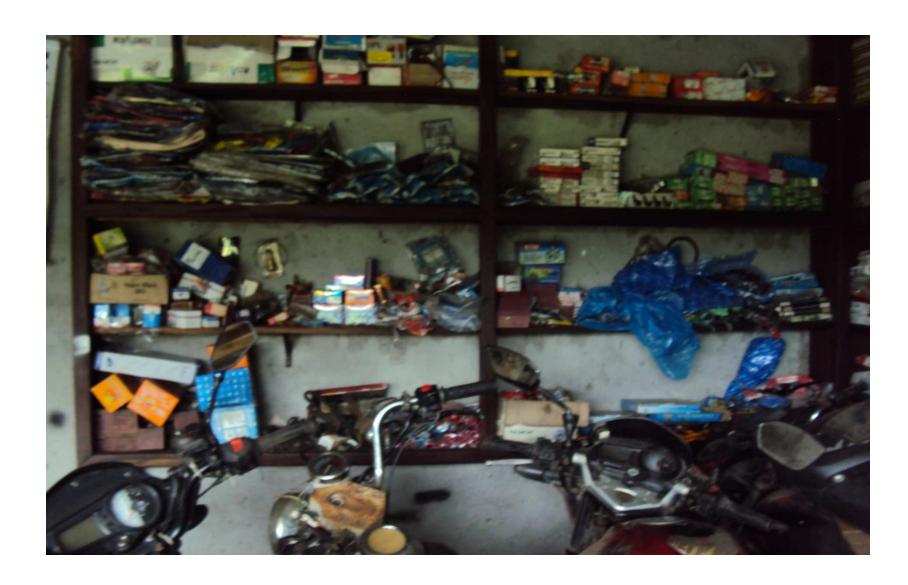


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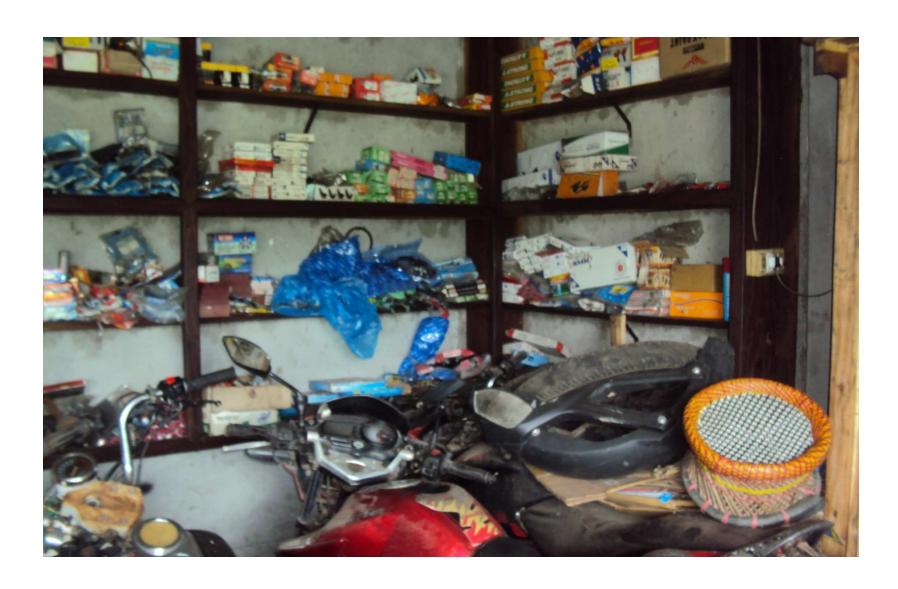






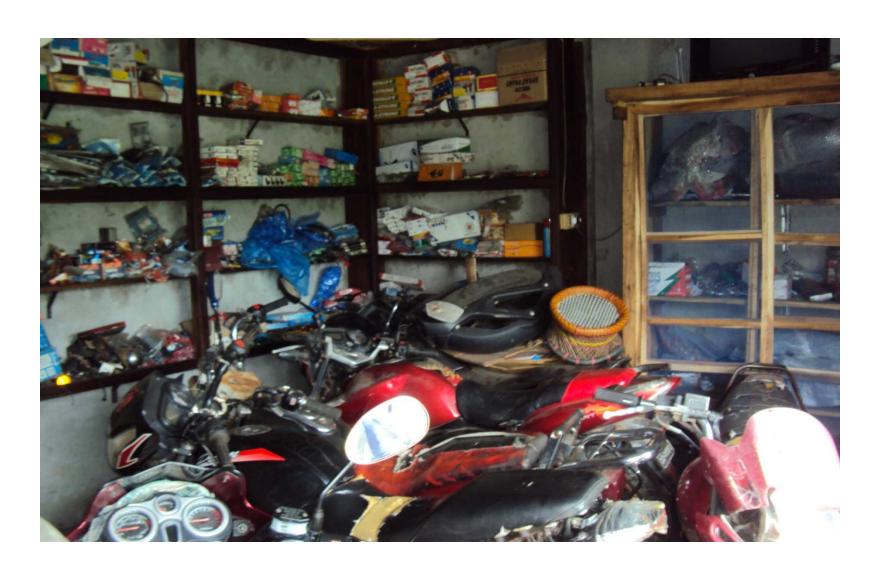






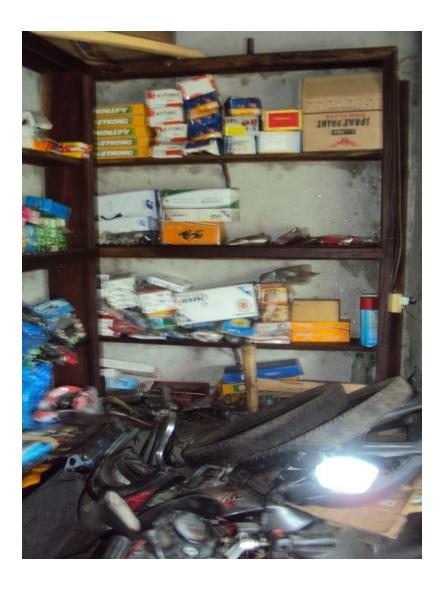
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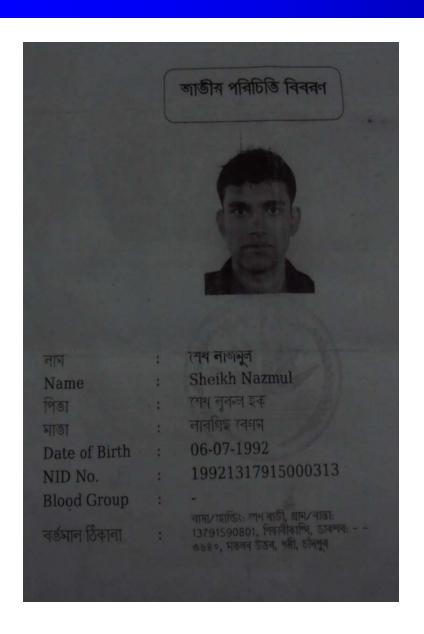


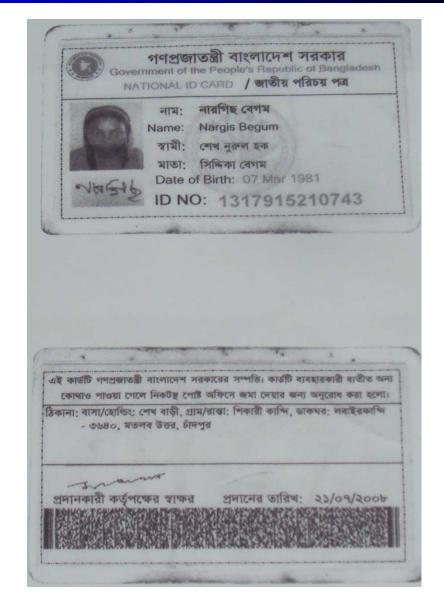




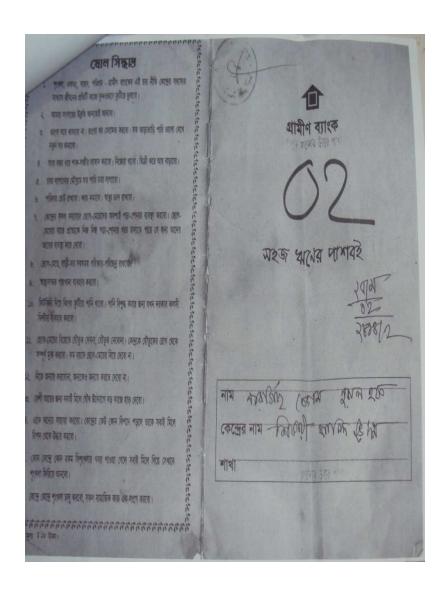


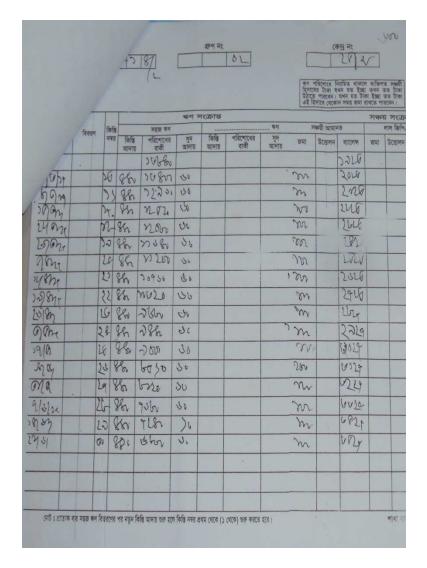






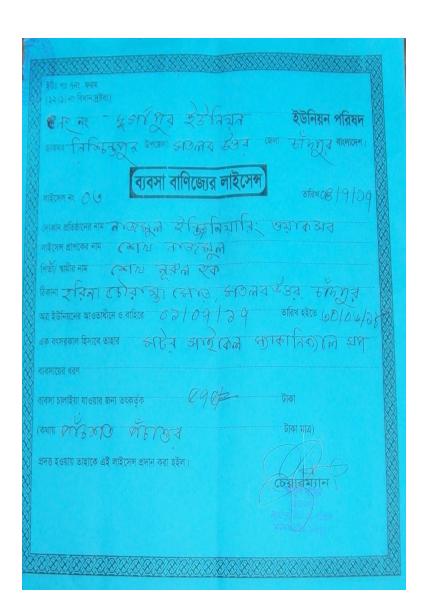


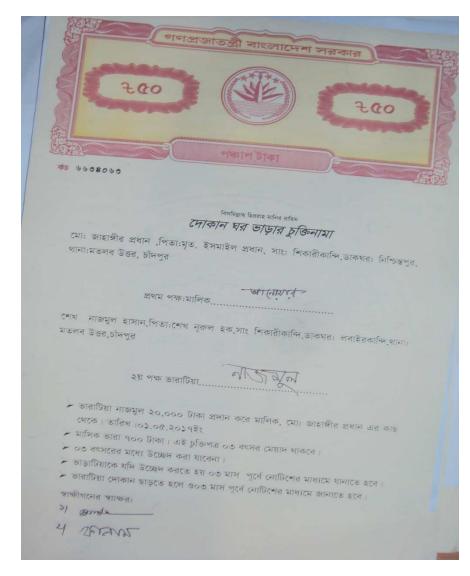




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