

Proposed NU Business Name: **SHAHIN MOTORS**



Project identification and prepared by: Md. Asadul Haque,
Kapashia Unit, Gazipur

Project verified by: Md. Siddikur Rahman



Grameen Shakti
Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta

Name	:	MD. MONIR HOSSAIN
Age	:	10/08/1983 (34 Years)
Education, till to date	:	SSC
Marital status	:	Married
Children	:	1 Son 1 Daughter
No. of siblings:	:	2 Brothers 1 Sister
Address	:	Vill: Bolakona, P.O: Amraid-1743, P.S: Kapashia, Dist: Gazipur
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	LATE MOMTAZ BEGUM
(iii) Father's name	:	MD. ISLAM UDDIN
(iv) GB member's info	:	Branch: Goshinga, Centre # 59 (Female), Member ID: 7021/2, Group No: 06 Member since: 05/03/1993 to 2003 (10 Years) First Loan: BDT 10,000 /-, Existing Loan: 90,000/- Outstanding Loan: Nil
Further Information:		
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	10 years experience in running business. He has 03 years training
Other Own/Family Sources of Income	:	Cow Rearing
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01715-591254
Family's Contact No.	:	01710-249274
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd., Kapashia Unit, Gazipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

LATE MONTAZ BEGUM joined Grameen Bank since 10 years ago. At first she took BDT 10,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info4

Business Name	:	SHAHIN MOTORS
Location	:	Amraid Bazar, Kapashia, Gazipur
Total Investment in BDT	:	BDT 4,60,000/-
Financing	:	Self BDT 4,00,000/- (from existing business) 87% Required Investment BDT 60,000/- (as equity) 13%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	10 ft x 07 ft = 70 sq. ft
Security of the shop	:	BDT 50,000 /-
Implementation	:	<ul style="list-style-type: none"> ▪The business is planned to be scaled up by investment in existing goods like: Liner, Piston, Ring, Nojel, Planjar, Check Bulb, Head Materials, Mobil Pump, Head Gezket, Begin, Shallow Machine Items etc. ▪Average 25% gain on sales. ▪The business is operated by entrepreneur. Existing no employee. ▪The shop is rented. ▪Collects goods from Nawabpur. ▪Agreed grace period is 3 months.

Existing Business

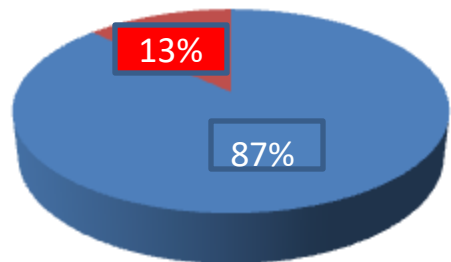
BDT (TK)

Particulars	Daily	Monthly	Yearly
Revenue (sales)			
Liner, Piston, Ring, Nojel, Planjar, Check Bulb, Head Materials, Mobil Pump, Head Gezket, Begin, Shallow Machine Items etc.	3,000	90,000	10,80,000
Total Sales (A)	3,000	90,000	10,80,000
Less. Variable Expense			
Liner, Piston, Ring, Nojel, Planjar, Check Bulb, Head Materials, Mobil Pump, Head Gezket, Begin, Shallow Machine Items etc.	2,250	67,500	8,10,000
Total variable Expense (B)	2,250	67,500	8,10,000
Contribution Margin (CM) [C=(A-B)]	750	22,500	2,70,000
Less. Fixed Expense			
Rent		1,000	12,000
Electricity Bill		300	3,600
Transportation		500	6,000
Mobile Bill		300	3,600
Entertainment		150	1,800
Guard		400	4,800
Salary (self)		5,000	60,000
Total fixed Cost (D)		7,650	91,800
Net Profit (E) [C-D]		14,850	178,200

Investment Breakdown

Particulars	Existing			Proposed			Proposed Total
	Unit	Unit price	Amount	Unit	Unit price	Amount	
Liner	20 P	800	16,000	10 P	800	8,000	24,000
Piston	18 P	450	8,100	10 P	450	4,500	12,500
Ring	100 P	150	15,000	30 P	150	4,500	19,500
Nojel	200 P	450	90,000	10 P	450	4,500	94,500
Planjar	200 P	250	50,000	60 P	250	15,000	65,000
Check Bulb	250 P	70	17,500	100 P	70	7,000	24,500
Head Materials	20 P	250	5,000	20 P	250	5,000	10,000
Mobil Pump	1 Drum	32,000	32,000	1 Drum	31,500	31,500	63,500
Head Gezket	250 P	50	12,500	-	-	-	12,500
Begin	200 P	50	10,000	-	-	-	10,000
Shallow Machine Items	-	-	93,900	-	-	-	93,900
Security		-	50,000	-	-	-	50,000
Total			4,00,000			60,000	4,60,000

Source of Finance



■ Entrepreneur's Contribution- 4,00,000

■ Investor's Investment- 60,000

■ Total Investment-4,60,000

Financial Projection

Particulars	Daily	Monthly	1st Year	2nd Year (+5%)	3rd Year (+5%)
Revenue (sales)					
Liner, Piston, Ring, Nojel, Planjar, Check Bulb, Head Materials, Mobil Pump, Head Gezket, Begin, Shallow Machine Items etc.	4,500	1,35,000	16,20,000	17,01,000	17,86,050
Total Sales (A)	4,500	1,35,000	16,20,000	17,01,000	17,86,050
Less. Variable Expense					
Liner, Piston, Ring, Nojel, Planjar, Check Bulb, Head Materials, Mobil Pump, Head Gezket, Begin, Shallow Machine Items etc.	3,375	1,01,250	12,15,000	12,75,750	13,39,538
Total variable Expense (B)	3,375	1,01,250	12,15,000	12,75,750	13,39,538
Contribution Margin (CM) [C=(A-B)]	1,125	33,750	4,05,000	4,25,250	4,46,512
Less. Fixed Expense					
Rent		1,000	12,000	12,000	12,000
Electricity Bill		300	3,600	3,700	3,800
Transportation		800	9,600	11,000	12,000
Mobile Bill		350	4,200	4,400	4,500
Entertainment		150	1,800	1,900	2,000
Guard		400	4,800	4,800	4,800
Salary (self)		5,000	60,000	60,000	60,000
Total Fixed Cost		8,000	96,000	97,800	99,100
Net Profit (E) [C-D]		25,750	3,09,000	3,27,450	3,47,412
Investment Payback			24,000	24,000	24,000

Cash flow projection on business plan (Rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	3,09,000	3,27,450	3,47,412
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		2,85,000	5,88,450
	Total Cash Inflow	3,69,000	6,12,450	9,35,862
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	2,85,000	5,88,450	9,11,862

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 10 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures



গ্রামীণ শক্তি
সামগ্রিক উন্নয়ন

গ্রামীণ শক্তি সামগ্রিক

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প্রস্তাবিত নবীন উদ্যোক্তা

কল্লের নাম:

আহার্য স্বাস্থ্য

কল্লের নাম:

বঙ্গবন্ধু, সাতীক্ষু প্রকল্প প্রস্তাব

উদ্যোক্তার সংক্ষিপ্ত জীবন বৃত্তান্ত:

শ্রীঃ সুনীল হোসেন

নং:

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জন্ম তারিখ: ২০/০৮/২০০৮





FAMILY PICTURE

