

Proposed NU Business Name: **SHOBOJ METAL WORKSHOP**



Project identification and prepared by: Aowlad Hossain,
Feni Sadar Unit, Feni

Project verified by: Susanta Kumar Bishwash



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD. SABUZ
Age	:	28-12-1994 (28 Years)
Education, till to date	:	Class 07
Marital status	:	Unmarried
Children	:	Nil
No. of siblings:	:	04 Brothers 01 Sister
Address	:	Vill: Raster khill ; P.O: Laxkarhatt ; P.S: Feni Sadar ; Dist: Feni
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	JOSHNA BEGUM
(iii) Father's name	:	ROBIUL HAQUE
(iv) GB member's info	:	Branch: Motobi, Feni; Centre # 28 (Female), Member ID: 2598, Group No: 10 Member since: 01.01.1998 (19Years) First loan: BDT 5,000/-
Further Information:		Existing loan: BDT 20,000 Outstanding loan: Nil
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	11 years experience in running business. 02 Years in own business. He has no training
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01814-979974
Family's Contact No.	:	01835-419891
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Feni Sadar Unit, Feni

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

JOSHNA BEGUM joined Grameen Bank since 19 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business .

Proposed Nobin Udyokta Business Info

Business Name	:	SHOBOJ METAL WORKSHOP
Location	:	C O office, Sadar Hospital, Feni
Total Investment in BDT	:	BDT 199,000/-
Financing	:	Self BDT 149,000/- (from existing business) 75% Required Investment BDT 50,000/- (as equity) 25%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	12 ft x 23 ft= 276 square ft
Security	:	50,000
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Showcase, Almira, Steel Door and Window, Square bar, Engle, Plen Shitt, Zedbar etc.▪Average 35% gain on sales.▪The shop is rented.▪The business is operating by entrepreneur. Existing 02 employee.▪Collects goods from Dhaka, Feni .▪Agreed grace period is 3 months.

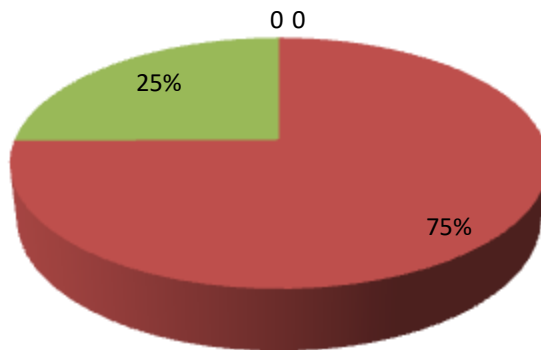
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Showcase, Almira, Steel Door and Win door etc	2,000	60,000	720,000
Total Sales (A)	2,000	60,000	720,000
Less Variable Expense			
Showcase, Almira, Steel Door and Win door etc	1,300	39,000	468,000
Total variable Expense (B)	1,300	39,000	468,000
Contribution Margin (CM) [C=(A-B)]	700	21,000	252,000
Less Variable Expense			
Rent		2,000	24,000
Electricity bill		800	9,600
Transportation		1,500	18,000
Salary (self)		5,000	60,000
Salary(Staff)		5,000	60,000
Entertainment		500	6,000
Night Guard		200	2,400
Mobile bill		300	3,600
Total fixed cost (D)		15,300	183,600
Net Profit (E)= [C-D]		5,700	68,400

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Plane Sheet	10	2000	20,000	25	2000	50000	70,000
Elmira	3	20000	60,000	0	0	0	60,000
Showcase	1	15000	15,000	0	0	0	15,000
Alana	2	2000	4,000	0	0	0	4,000
Security	1	0	50,000	0	0	0	50,000
Total	27	39000	149,000	25	2000	50,000	199,000

Source of Finance



- Entrepreneur's Contribution 149,000
- Investor's Investment 50,000
- Total 199,000

Financial Projection (BDT)

Particular	Daily	Monthly	Year1	Year 2	Year 3
Revenue(Sales)					
Showcase, Almira, Steel Door and Win door etc	2,500	75,000	900,000	945,000	992250
Total Sales (A)	2,500	75,000	900,000	945,000	992250
Less Variable Expense					
Showcase, Almira, Steel Door and Win door etc	1,625	48,750	585,000	614,250	644962.5
Total variable Expense (B)	1,625	48,750	585,000	614,250	644962.5
Contribution Margin (CM) [C=(A-B)	875	26,250	315,000	330,750	347287.5
Less Variable Expense					
Rent		2,000	24,000	24,000	24,000
Electricity bill		1,100	13,200	13,500	14,000
Transportation		2,000	24,000	24,500	25,000
Salary (self)		5,000	60,000	60,000	60,000
Salary(Staff)		5,000	60,000	60,000	60,000
Entertainment		500	6,000	6,000	6,000
Night Guard		200	2,400	2400	2,400
Mobile bill		400	4,800	5,000	5,300
Total fixed cost (D)		16,200	194,400	195,400	196,700
Net Profit (E)= [C-D]		10,050	120,600	135,350	150,588
Investment Payback			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	120,600	135,350	150,588
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		86,600	201,950
	Total Cash Inflow	170,600	221,950	352,538
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	84,000	20,000	20,000
3	Net Cash Surplus	86,600	201,950	332,538

SWOT ANALYSIS

STRENGTH

Employment: Self: 00 Family:0 Others:00
Experience & Skill : 10 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures




S-OIL
 Lubricants

7% OIL SEVERE
 BLUE CI 4WD
 75W/90













সবুজ মেটাল ওয়াক সপ

ইসমানে হাতীয়া, পেতীয়া, বাস্তা, মটর কটকো, টীসে ইক
 কলপটিল গৌ, সটা, গৌ গুস্তাকক ও সারবাসকা।

মোঃ- মোঃ সবুজ
 ০১৮১৪ ১৭১৯-৭৪, ০১৮২৫ ০০৫৪৯

পুরাতন এয়ারপোর্ট রোড,
 সি.ও অফিস, ঢাকা।

সবুজ মেটাল ওয়াক সপ

এস.ও. অফিস, ঢাকা



০১৮১৪ ১৭১৯-৭৪



সবুজ মেটাল ওয়ার্কসপ

এখানে আলুমিনিয়াম, স্টীল, গ্যালভা
ডিস্ট্রিবিউশন, গ্রীল, ও
ইনসুলেট করা বাক্সের কারিগর
শ্রী ও. অক্ষয় কান্ত



সবুজ মেটাল ওয়ার্কসপ
১০০ টাকার উপহার
১০০ টাকার উপহার

FAMILY PICTURE

