Proposed NU Business Name: SMART TELECOM HD VIDEO PUSPALOY



Project identification and prepared by: Md. Bellal Hossain Dagonvuiyan Unit, Feni

Project verified by: Shushanta Kumar Bishash



Brief Bio of The Proposed Nobin Udyokta						
Name	•	MOHAMMED ALAUDDIN				
Age	•	07-01-1996(21 Years)				
Education, till to date	••	S.S.C				
Marital status	••	Married				
Children	••	N/A				
No. of siblings:	••	02 Brothers				
Address	:	Vill: Chorparboti, P.O:Chowdharyhat P.S: Companion, Dist: Nohakhali				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father BIBI HAZERA JOYNAL ABYDEN Branch:Chorparboti,Companigong. Centre # 3(Female), Member ID: 1104, Group No: 07 Member since: 15/05/2001 till (06Years) First loan: BDT 5,000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB,		Existing Loan: BDT: 60,000, Outstanding loan:44569 Father No No No				

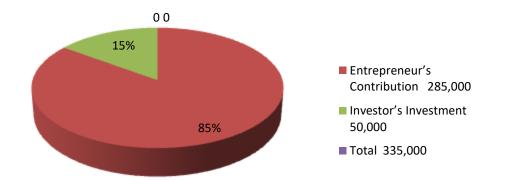
Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and		07years experience in running business. 02 years is won business.
Training Info	-	He has 05years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01829083367
Family's Contact No.	:	01865684512
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dagonbhuiyan Unit, Feni

BIBI HAZERA joined Grameen Bank since 16 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business

Proposed Nobin Udyokta Business Info						
Business Name	:	SMART TELECOM HD VIDEO PUSPALOY				
Location	:	Chowdharyhat, main road, chowdharyhat, Nohakhali.				
Total Investment in BDT	:	BDT 335,000/-				
Financing	:	Self BDT 285,000/-(from existing business) 85% Required Investment BDT 50000/-(as equity) 15%				
Present salary/drawings from business (estimates)	:	BDT 5,000/-				
Proposed Salary	:	BDT 5,000/-				
Size of shop	:	10ft*5ft=50squreft				
Security of the shop	:	1,00,000/=				
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Mobile axosorige and Electric items. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employees. One will be appointed after receiving equity money. The shop is rented. Collects goods from Feni. Agreed grace period is 3 months 				

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Mobile axosorige and Electric items.	3000	90000	1080000
Total sales (A)	3000	90000	1080000
Less Variable Exp.			
Mobile axosorige and Electric items.	2400	72000	864000
Total Variable exp. (B)	2400	72000	864000
Contribution Margin CM [C= (A-B)	600	18000	216000
less fixed exp.			
Rent		2500	30000
Electricity bill		250	3000
Transportation		500	6000
Salary (self)		5000	60000
Salary(staff)		0	0
Entertainment		200	2400
Gird		60	720
Generator		300	3600
Mobile bill		500	6000
total fixed cost (D)		9310	111720
Nit profit		8690	104280

Investment Breakdown								
Ex	xisting			Proposed				
Particulars	Unit Price	Amount	Qty	Unit	Amount	Proposed		
			(BDT)		Price	(BDT)	Total	
Mobile axosorose	0	0	15000	0	0	25000	40000	
Electric axosorose	0	0	25000	0	0	25000	50000	
Marrige sagni	0	0	15000	0	0	0	15000	
Camera	0	0	110000	0	0	0	110000	
Others	0	0	20000	0	0	0	20000	
Security	0	0	100000			0	100000	
Total	0	0	285000	0	0	50000	335000	



Financial Projection							
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)							
Mobile axosorige and Electric items.	5440	163200	1958400	2056320	2159136		
Total Sales (A)	5440	163200	1958400	2056320	2159136		
less variable Expenses							
Mobile axosorige and Electric items.	4352	130560	1566720	1645056	1727308.8		
Total variable Expenses (B)	4352	130560	1566720	1645056	1727308.8		
Contribution Margin (CM)= (A-B)	1088	32640	391680	411264	431827.2		
Less Fixed Expenses							
Rent		2500	30000	30000	30000		
Electricity bill		500	6000	6200	6400		
Transportation		1000	12000	12200	12400		
Salary (self)		5000	60000	60000	60000		
Salary(staff)		5000	60000	60000	60000		
Entertainment		200	2400	2400	2400		
Gird		60	720	720	720		
Generator		300	3600	3600	3600		
Mobile bill		700	8400	8600	8800		
Total Fixed Cost		15260	183120	183720	184320		
Net Profit (E) (C-D)		17380	208560	227544	247507.2		
Investment Payback			20000	20000	20000		

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	208560	227544	247507.2
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		188,560	396,104
	Total Cash Inflow	258,560	416,104	643,611
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership Tr.			
2.3	Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	188,560	396,104	623,611

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill :07 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



















FAMILY PICTURE

