

# Proposed NU Business Name: **MS ABID SAHABI POULTRY CASE & GRILL WORKSHOP**



Project identification and prepared by: Most. Mahfuza Khatun,  
Sokhipur Unit, Tangail

Project verified by: Md Siddikur Rahman



## **Brief Bio of The Proposed Nobin Udyokta**

Name	:	<b>AL SOHID</b>
Age	:	02-03-1991 (26 Years)
Education, till to date	:	Class 8
Marital status	:	Married
Children	:	1 Son
No. of siblings:	:	2 Brother & 3 Sister
Address	:	Vill: Bor Chowna, P.O: Bor Chowna, P.S: Sokhipur , Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	<b>FORIDA KHATUN</b>
(iii) Father's name	:	<b>MD FOZOL MIAH</b>
(iv) GB member's info	:	Branch: Kalia Sokhipur, Centre # 16 (Female), Member ID: 1485, Group No: 02 Member since: 10-04-1990 (26 Years) First loan: BDT 3,000
Further Information:		Existing Loan: BDT 250,000, Outstanding loan: BDT 8,000/-
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	20 years experience in running business. He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01701-753271
Mother's Contact No.	:	01716-197746
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sokhipur Unit, Tangail

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**FORIDA KHATUN** joined Grameen Bank since 26 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

# Proposed Nobin Udyokta Business Info

Business Name	:	<b>MS ABID SAHABI POULTRY CASE &amp; GRILL WORKSHOP</b>
Location	:	Borchowna, Sokhipur, Tangail
Total Investment in BDT	:	BDT 840,000/-
Financing	:	Self BDT 770,000/-(from existing business) 92% Required Investment BDT 70,000/-(as equity) 8%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	60 ft x 45 ft= 2700 square ft
Implementation	:	<ul style="list-style-type: none"><li>▪Manufacturer of steel item.</li><li>▪Average 35% gain on sales.</li><li>▪The business is operating by entrepreneur. Existing 3 employees.</li><li>▪Collects goods from Tangail.</li><li>▪The shop is owned.</li><li>▪Agreed grace period is 3 months.</li></ul>

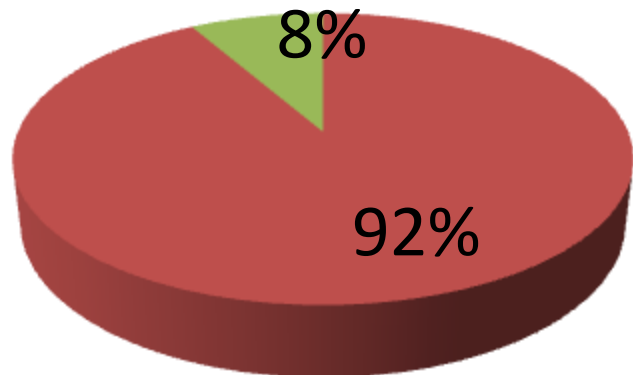
## Existing Business (BDT)

Particular	Monthly	Yearly
<b>Revenue (sales)</b>		
Iron	150,000	1,800,000
<b>Total Sales (A)</b>	<b>150,000</b>	<b>1,800,000</b>
<b>Less. Variable Expense</b>		
Iron	97,500	1,170,000
<b>Total variable Expense (B)</b>	<b>97,500</b>	<b>1,170,000</b>
<b>Contribution Margin (CM) [C=(A-B)]</b>	<b>52,500</b>	<b>630,000</b>
<b>Less. Fixed Expense</b>		
Electricity Bill	800	9,600
Mobile Bill	500	6,000
Salary (self)	5,000	60,000
Transportation	2,500	30,000
Entertainment	500	6,000
Generator	200	2,400
Salary (staff)	27,000	324,000
<b>Total fixed Cost (D)</b>	<b>36,500</b>	<b>438,000</b>
<b>Net Profit (E) [C-D]</b>	<b>16,000</b>	<b>192,000</b>

## Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Iron Square	5	54000	270,000	0	0	0	270,000
Iron Flatbar	5	52000	260,000	1.35	52000	70,000	330,000
Iron aytar	3	80000	240,000	0	0	0	240,000
<b>Total</b>	<b>13</b>	<b>186000</b>	<b>770,000</b>	<b>1</b>	<b>52,000</b>	<b>70,000</b>	<b>840,000</b>

## Source of Finance



■ Entrepreneur's Contribution 770,000

■ Investor's Investment 70,000

■ Total 840,000

### Financial Projection (BDT)

Particular	Monthly	1st Year	2 Year	3 Year
<b>Revenue (sales)</b>				
Iron	170,000	2,040,000	2,142,000	2,249,100
<b>Total Sales (A)</b>	<b>170,000</b>	<b>2,040,000</b>	<b>2,142,000</b>	<b>2,249,100</b>
<b>Less. Variable Expense</b>				
Iron	110,500	1,326,000	1,392,300	1,461,915
<b>Total variable Expense (B)</b>	<b>110,500</b>	<b>1,326,000</b>	<b>1,392,300</b>	<b>1,461,915</b>
<b>Contribution Margin (CM) [C=(A-B)]</b>	<b>59,500</b>	<b>714,000</b>	<b>749,700</b>	<b>787,185</b>
<b>Less. Fixed Expense</b>				
Electricity Bill	800	9,600	9,600	9,600
Mobile Bill	600	7,200	7,500	8,000
Salary (self)	5,000	60,000	60,000	60,000
Transportation	3,000	36,000	38,000	40,000
Entertainment	500	6,000	7,000	7,500
Generator	200	2,400	3,000	3,500
Salary (staff)	27,000	324,000	324,000	324,000
<b>Total Fixed Cost</b>	<b>37,100</b>	<b>445,200</b>	<b>449,100</b>	<b>452,600</b>
<b>Net Profit (E) [C-D]</b>	<b>22,400</b>	<b>268,800</b>	<b>300,600</b>	<b>334,585</b>
<b>Investment Payback</b>		<b>28,000</b>	<b>28,000</b>	<b>28,000</b>



# Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
<b>1</b>	<b>Cash Inflow</b>			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	268,800	300,600	334,585
1.3	Depreciation (Non cash item)		-	-
1.4	Opening Balance of Cash Surplus		240,800	513,400
	<b>Total Cash Inflow</b>	<b>338,800</b>	<b>541,400</b>	<b>847,985</b>
<b>2</b>	<b>Cash Outflow</b>			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	28,000	28,000	28,000
	<b>Total Cash Outflow</b>	<b>98,000</b>	<b>28,000</b>	<b>28,000</b>
<b>3</b>	<b>Net Cash Surplus</b>	<b>240,800</b>	<b>513,400</b>	<b>819,985</b>

# SWOT ANALYSIS

## **S**TRENGTH

Employment: Self: 0 Family:0 Others:03  
Experience & Skill : 20 Years:  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of farm;  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures

বিস্মিল্লাহির রাহমানির রাহিম



মোঃ ফজলুল হক (ফজল)

প্রো প্রাইটর

মোবা : 01716-197746

মেসার্স আবিদ-সাহাবী পোল্ট্রি কেইজ এন্ড গ্রীল ওয়ার্কসপ

এখানে স্টীল গেট, কেচি গেট, বক্স গেট, দরজা, জানালা, গ্রীল, গ্যালব্যানাইজিং

জি.আই মোরগ, তার দ্বারা লেয়ার মুরগীর খাঁচি ও নেট তৈরী করা হয়।

এছাড়া এখানে উন্নত মানের সিমেন্টের খুঁটি তৈরী করা হয় ও অর্ডার নেওয়া হয়।

রাজনী রোড, বড়চওনা বাজার, সখিপুর, টাঙ্গাইল

















# FAMILY PICTURE

