Proposed NU Business Name: AKASH TAILORS



Project identification and prepared by: MD.Habibullah Kaliganj,Gazipur

Project verified by: Md. Siddikur Rahman



Brief Bio of The Proposed Nobin Udyokta							
Name	:	TAPOSH CHANDRA DAS					
Age	••	02-05-1990 (27 Years)					
Education, till to date	••	Class Eight					
Marital status	••	Unmarried					
Children	••	No					
No. of siblings:	••	1 Brother					
Address	•	Vill: Shinglab P.O: Kolapatua P.S: Kaliganj Dist: Gazipur					
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MALINA DAS BIMOL CHANDRA DAS Branch: Jangaliya Centre 24 (Female), Member ID: 3472, Group No: 07 Member since: 20-03-2005(12Years) First loan: BDT 5,000					
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB,		Existing loan: BDT 35,000, Outstanding Loan: 61780 Father No No No					

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	No
Business Experiences and	:	No experience in running business.08 Years in own business She has no training.
Training Info	:	
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01624902990
Family's Contact No.	:	01713508024
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliganj Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MALINA DAS joined Grameen Bank since 12 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	AKASH TAILORS			
Location	:	Dolam Bazar, Kaliganj .			
Total Investment in BDT	:	BDT 4,50,000/-			
Financing	:	Self BDT 400,000/- (from existing business) 89%			
		Required Investment BDT 50,000/- (as equity) 11%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	20ft x 10ft= 200square ft			
Implementation	•	 The business is planned to be scaled up by investment in goods like Pant pice, Shirt pice, e.t.c. Average 15% gain on sales. The business is operating by entrepreneur. Existing no employee. The shop rented. Collects goods from Dhaka, Shekherchor. Agreed grace period is 3 months. 			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revnue (Sale)						
Pant pice,Shirt pice,e.t.c	300	90000	1080000			
		0	C			
Total Sales(A)	300	0 90000	1080000			
Less Variable Expense (B)			C			
Pant pice,Shirt pice,e.t.c	255	0 76500	918000			
Total Variable Expense	255	0 76500	918000			
Contributon Margin (CM) [C=(A-B)]	45	0 13500	162000			
Less Fixed Expense						
Rent		2000	24000			
Electric Bill		1000	12000			
Transportaion		0	0			
Salary (Self)		5000	60000			
Salary (Staff)			0			
Entertainment			0			
Guard			0			
Generator			0			
Mobile Bill		500	6000			
Total Fixed Cost (D)		8500	102000			
Net Profit (E)= [C-D]		5000	60000			

Investment Breakdown							
	Existi	ng	Proposed				
Particulars	Qty.	Unit	Amou	Qty.	Unit	Amou	Propos
	Price		nt		Pric	nt	ed
			(BDT)		e	(BDT)	Total
Pant pice	500	200	100000	250	200	50,000	150,000
Shirt pice	500	200	100000				100,000
Security			200000				200,000
							0
	128	400	400,000	250	200	50,000	450000

Source of Finance



Financial Projection (BDT)							
Particular	Daily	Monthly	Year -1	Year-2	Year-3		
Revenue(Sales)							
Pant pice, Shirt pice, e.t.c	3500	105000	1260000	1323000	1389150		
Total Sales(A)	3500	105000	1260000	1323000	1389150		
Less Variable Expense (B)							
Pant pice,Shirt pice,e.t.c	2975	89250	1071000	1124550	1180778		
Total Variable Expense	2975	89250	1071000	1124550	1180778		
Contributon Margin (CM) [C=(A-B)]	525	15750	189000	198450	208373		
Less Fixed Expense							
Rent		2000	24000	24000	24000		
Electric Bill		1000	12000	144000	1728000		
Transportaion		0	0	0	0		
Salary (Self)		5000	60000	60000	60000		
Salary (Staff)			0	0	0		
Entertainment			0	0	0		
Guard			0	0	0		
Generator			0	0	0		
Mobile Bill		500	6000	0	0		
Total Fixed Cost (D)		8500	102000	228000	1812000		
Net Profit (E)= [C-D]		7250	87000	91350	95918		
Investment Pay Back			20,000	20,000	20,000		

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	50,000		
1.2	Net Profit	87,000	91350	95917.5
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		67000	138350
	Total Cash Inflow	137,000	158,350	234,268
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	67,000	138,350	214,268

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 08 years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

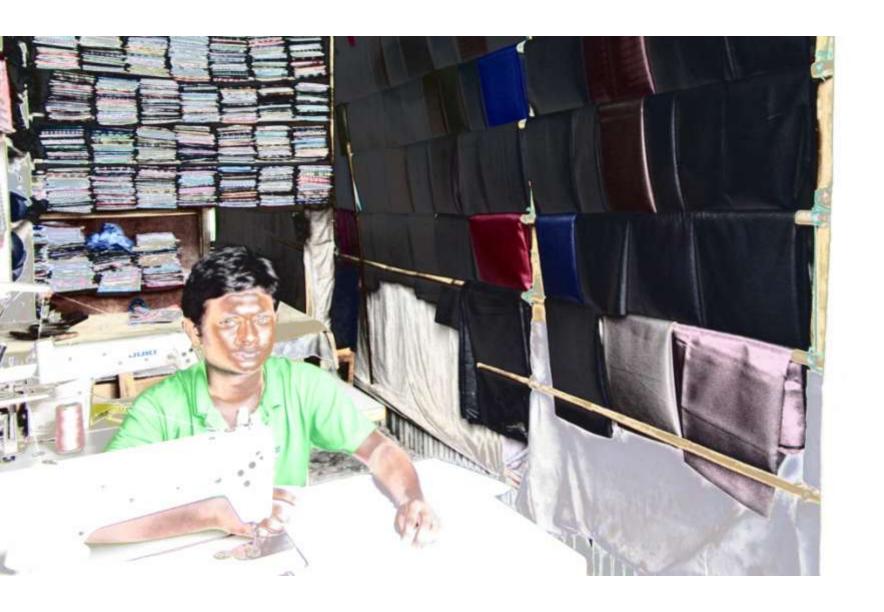
Political unrest

Pictures

















FAMILY PICTURE

