

Proposed NU Business Name MAA, LADIES TAILORS



Project identification and prepared by: Md. NAZIMUDDIN
NAGOURPUR Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patoyari



Brief Bio of The Proposed Nobin Udyokta

Name	:	MST:SUMI RAHAMAN
Age	:	02-/10-1986(28 Years)
Education, till to date	:	S S C
Marital status	:	married
Children	:	two daughter
No. of siblings:	:	1 Brother,2 Sister.
Address	:	Vill: babnapara .P.O Nagourpur , P.S: nagourpur , Dist: Tangail.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	Most: SHOPNA BEGUM
(iii) Father's name	:	Father:md:shamad mia
(iv) GB member's info	:	Branch NAGOURPUR Centre #51/m (male), Member ID : 3997 , Group No:05 Member since:01/01/2000 First loan: BDT 5000 /-
Further Information:		Outstanding loan: nil
(v) Who pays GB loan installment	:	father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil /-
Business Experiences and Training Info	:	5 years experience in running business. He has no training
Other Own/Family Sources of Income	:	business.
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01723788889
Family's Contact No.	:	01778975294
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.nagourpur Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SHOPNA BEGUM

joined Grameen 5 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in . Business.

Proposed Nobin Udyokta Business Info

Business Name	:	MAA LADIES TAILORS
Location	:	Taltola Mamud nagour road nagourpur tangail
Total Investment in BDT	:	BDT 197,000/-
Financing	:	Self BDT 137,000/- (from existing business 70% Required Investment BDT 60,000/- (as equity) 30%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	10 ft x 10ft=100 0square ft
Security of the shop	:	50,000
Implementation	:	<ul style="list-style-type: none"> ▪The business is planned to be scaled up by investment in existing goods LIK:thkapor, three piece , orna , chapa kapor , bara , pant ,cosmetics ,cite gold,etc. ▪The business is operating by entrepreneur. Existing no employee. ▪The shop is rent. ▪Collects goods from dhaka. ▪Agreed grace period is 3 months.

Existing Business (BDT)

BDT (TK)

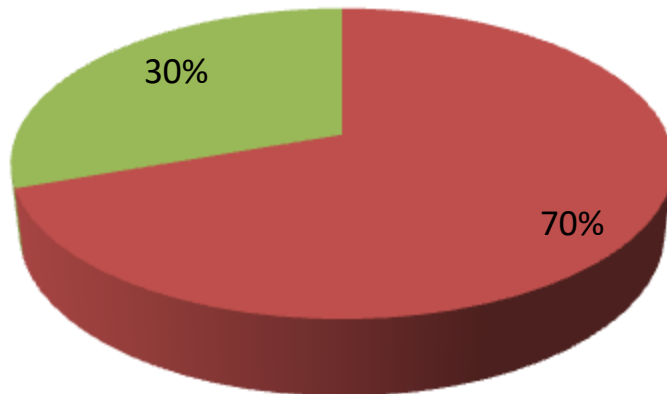
Particular	Daily	Monthly	Yearly
Revenue (sales)			
thankapor, three piece , orna , chapa kapor , bara , pant ,cosmetics ,cite gold	2900	86000	1032000
Total Sales (A)	2900	86000	1032000
Less. Variable Expense			
thankapor, three piece , orna , chapa kapor , bara , pant ,cosmetics ,cite gold		68800	825600
Total variable Expense (B)		68800	825600
Contribution Margin (CM) [C=(A-B)		17200	206400
Less. Fixed Expense			
Rent		2000	24000
Electricity Bill		300	3600
Transportation		,500	6000
Mobile Bill		300	3600
Entertainment		200	2400
Gurd		100	1200
janitor		100	1200
Salary (self)		5,000	60,000
Total fixed Cost (D)		8500	102000
Net Profit (E) [C-D]		8500	104400

Investment Breakdown

Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
than kapour	30000	20000	50,000
three piece	28000	20000	48,000
cite gold	20000	20000	40,000
orna	18000		18,000
chapa kapour	15000		15000
Bara ,panty	16000		16000
cosmetic's	10000		10,000
Total	137000	60000	197000

Source of Finance



- Entrepreneur's Contribution 137,000
- Investor's Investment 60,000
- Total 197,000

Financial Projection (BDT)

Particular	Monthly	1st Year	2nd Year(+5%)	3rd year (+5%)
Revenue (sales)				
thankapor, three piece , orna , chapa kapor , bara , panty ,cosmetics ,cite gold	86000	1032000	1083600	1137780
Total Sales (A)	86000	1032000	1083600	1137780
Less. Variable Expense				
thankapor, three piece , orna , chapa kapor , bara , pant ,cosmetics ,cite gold	68800	825600	866880	910224
Total variable Expense (B)	68800	825600	866880	910224
Contribution Margin (CM) [C=(A-B)	17200	206400	216720	227556
Less. Fixed Expense				
Rent	2000	24000	24000	24000
Electricity Bill	300	3600	3600	3600
Guard	100	1200	1200	1200
Mobile Bill	300	3600	3800	3900
Entertainment	200,	2400	2500	2600
janitor	100	1200	1200	1200
TRANSPROCATION	500	6000	6000	6000

Cash flow projection on business plan (rec. & Pay)

Cash flow projection on business plan (rec. & Pay)

Sl #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	104400	114420	125156
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		80400	170820
	Total Cash Inflow	164400	194820	295976
2	Cash Outflow			
2.1	Purchase of Product	60000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24000	24000	24000
	Total Cash Outflow	84000	24000	24000
3	Net Cash Surplus	80400	170820	271976

SWOT ANALYSIS

STRENGTH

Employment: Self: Family:0 Others:
Experience & Skill : Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

বিস্মিল্লাহির রাহমানির রাহিম

মা লেডিস টেইলাস এন্ড ওড়না হাউজ

শ্রোঃ সুমি আক্তার



এখানে মহিলাদের থ্রি-পিছ, থান কাপড়
ওড়না সহ যাবতীয় জিনিস পাওয়া যায়।



সামেছ উদ্দিন প্লাজা, মামুদনগর রোড, তালতলা, নাগরপুর বাজার, টাঙ্গাইল। মোবাঃ ০১৮৫৮-২১৮৫১১, ০১৭২৩-৭৮৮৮৮৯



মা কেতিস টেক্সটাইল এন্ড ওড়মা হাউজ

মা কেতিস টেক্সটাইল এন্ড ওড়মা হাউজ
গোলাপ স্ট্রীট, মাদার টাওয়ার
১৩৬ ডি. এম. রোড, মাদার টাওয়ার
১৩৬ ডি. এম. রোড, মাদার টাওয়ার

১৩৬ ডি. এম. রোড





সিইপিআই এফসিএল

মা লেডিস টেইলার্স এন্ড ওড়না হাউজ

প্রোঃ সুমি আক্তার

শিল্পের দি পিচ থান কাপড়

মোবঃ ০১৭১১৭০০০০০











FAMILY PICTURE

