#### **Proposed NU Business Name: Shapla Digital Studio**



Project identification and prepared by: Md. Farhad Hassain Tangail Sadar Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patoyari



Brief Bio of The Proposed Nobin Udyokta				
Name	:	JOY DEV PALL		
Age	:	10-12-1983(34 Y <i>ears</i> )		
Education, till to date	:	S,S,C		
Marital status	:	Married		
Children	:	1 Son & 1 Doughter,		
No. of siblings:	:	3 Brother.		
Address	:	Vill: Age- Alasin, P.O:Alasin, P.S: Daldour, Dist: Tangail.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  SANTI RANI PAL  FANINDRA CHANDRO PAL  Branch: Alamin Daldour, Centre # 27 (male),  Member ID 1977, Group No:01  Member since: 13/10/1980(37 Year)  First loan: BDT 1000 /-		
Further Information:  (v) Who pays GB loan installment  (vi) Mobile lady  (vii) Grameen Education Loan  (viii) Any other loan like GB,  BRAC ASA etc	: : :	Outstanding loan: Nil No No No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil /-
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01728201457
Family's Contact No.	:	
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Tangail sadarUnit, Tangail.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**FANINDRA CHANDRO PAL** joined Grameen Bank 37 years ago. At first she took BDT 1000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Bussines.

Proposed Nobin Udyokta Business Info				
Business Name	:	Shapla Digital Studio		
Location	:	Alasin Bazar, Tangail		
Total Investment in BDT	:	BDT 122,000/-		
Financing	:	Self BDT 72,000/- (from existing business) 59 %		
	Required Investment BDT 50,000/- (as equity) 41 %			
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	25 ft x 10 ft= 250 square ft		
Security of the shop	:	-		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Computer, Photocopy Machine, Chimera, Laminating Machine, Machine Digital, Paper's, etc.</li> <li>Average 25% gain on sales.</li> <li>The business is operating by entrepreneur. Existing No employee.</li> <li>The shop is rented.</li> <li>Collects goods from Tangail, Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)				
BDT (TK)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Computer, Photocopy Machine, Chimera, Laminating Machine, Machine Digital, Paper`s, etc.	2,000	60,000	720,000	
Total Sales (A)	2,000	60,000	720,000	
Less. Variable Expense				

1,500

1,500

**500** 

45,000

45,000

15,000

1000

400

500

5000

200

200

200

7500

7,500

540,000

540,000

180,000

12000

4800

6000

60000

2400

2400

2400

90000

90,000

Computer, Photocopy Machine, Chimera, Laminating Machine,

Machine Digital, Paper's, etc.

**Less. Fixed Expense** 

Rent

Guird

**Electricity Bill** 

Transportation

**Entertainment** 

Total fixed Cost (D)

Net Profit (E) [C-D)

Salary(Self)

Mobile Bill

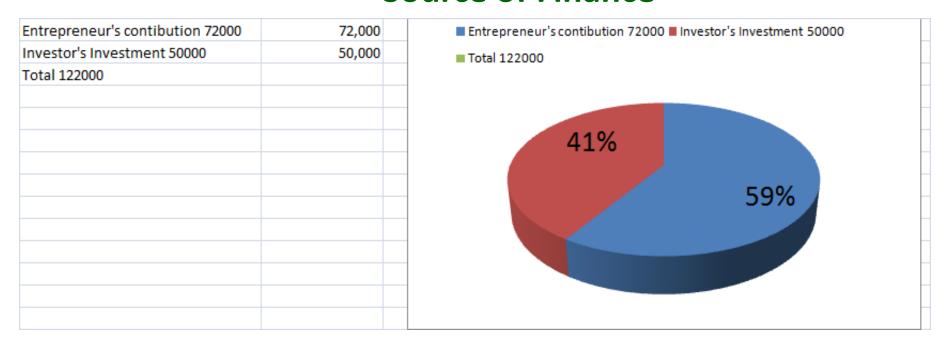
**Total variable Expense (B)** 

Contribution Margin (CM) [C=(A-B)

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Particulars	Existing	Proposed	Proposed Total
Computer	20,000	0	20,000
Photocopy Machine	40,000	0	40,000
Chimera	10,000	0	10,000
Laminating Machine	2,000	0	2,000
Machine Digital	0	45000	45,000
Paper`s	0	5,000	5,000
etc.	0	0	0
Total:-	72,000	50,000	122,000

### **Source of Finance**



**Financial Projection (BDT)** 2nd Monthly **Particular Daily** 1st Year Year(+5%) 3rd year (+5%) Revenue (sales) Computer, Photocopy Machine, Chimera, Laminating Machine, Machine Digital, Paper's, 2,500 75,000 900,000 945,000 992,250 945,000 Total Sales (A) 2,500 75,000 900,000 992,250

56,250

56,250

18,750

1,000

500

700

5,000

300

200

200

7,900

10,850

1,875

1,875

625

708,750

708,750

236,250

12,000

6,300

8,400

60,000

3,600

2,400

2,400

95,100

141,150

744,188

744,188

248,063

12,000

6,615

8,400

60,000

3,600

2,400

2,400

95,415

152,648

675,000

675,000

225,000

12,000

6,000

8,400

60,000

3,600

2,400

2,400

94,800

130,200

Less. Variable Expense

etc.

[C=(A-B)]

Rent

Guird

Computer, Photocopy Machine, Chimera,

Laminating Machine, Machine Digital, Paper's,

**Total variable Expense (B)** 

**Contribution Margin (CM)** 

**Less. Fixed Expense** 

Electricity Bill

Transportation

**Entertainment** 

**Total Fixed Cost** 

Net Profit (E) [C-D)

Salary(Self)

Mobile Bill

# Cash flow projection on business plne (rec.&Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000	0	0
1.2	Net Profit	130,200	141,150	152,648
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus	0	110,200	231,350
	Total Cash Inflow	180,200	251,350	383,998
2	Cash Outflow			
2.1	Purchase of Product	50,000	0	0
2.2	Payment of GB Loan	0	0	0
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
_	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	110,200	231,350	363,998

### SWOT ANALYSIS

# Strength

Employment: Self: 01Family:0 Others:

Experience & Skill: Years Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures

















### **FAMILY PICTURE**

