Proposed NU Business Name : NEW SHURJOMUKHI TAILORS



Project identification and prepared by: Md. NAZIMUDDIN NAGOURPUR Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patoyari



Brief Bio of The Proposed Nobin Udyokta				
Name	:	Md. Liton Rahaman		
Age	:	11-03-1984(34 Years)		
Education, till to date	:	Class eight		
Marital status	:	married		
Children	:	1 son and1daughters		
No. of siblings:	:	5 Brothers,		
Address	:	Vill: Khasghuni para P.OSalimabad : , P.S: nagourpur , Dist: Tangail.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Mst. Nahar Begum Mad. Moksed Alam BranchSalimabad Centre # 27m(Female), Member ID: 3990/1, Group No: 08 Member since:01/01/1996 First loan: BDT 2000 /-		
Further Information:		Outstanding loan:5480		
(v) Who pays GB loan installment	:	Father		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil /-
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01718622105
Family's Contact No.	:	01770573462
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.nagourpur Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Mst. Nahar Begum

joined Grameen9 years ago. At first she took BDT 2000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Tailors.

Proposed Nobin Udyokta Business Info

Business Name	:	New Shurjomukhi TAiLORS
Location	:	Tebaria bazar aricha road nagourpur, Tangail
Total Investment in BDT	:	BDT 245,000/-
Financing	:	Self BDT 175,000/- (from existing business 71% Required Investment BDT 70,000/- (as equity) 29%
Present salary/drawings from business (estimates)	•	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	25 ft x 10 ft= 250ssquare ft
Security of the shop	:	50000
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; pant pice, shirt pice, tory febrices, Poblin febrices, printing febrices, printing cloth, pant, shirt etc. The business is operating by entrepreneur. Existing 1employee. The shop is Rent. Collects goods from Dhaka. Agreed grace period is 3 months.

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
pant pice, shirt pice, tory febrices, Poblin febrices, printing febrices, printing cloth, pant, shirt etc	3500	103000	1236000
Total Sales (A)	3500	103000	1236000
Less. Variable Expense			
pant pice, shirt pice, tory febrices, Poblin febrices, print febrices, printing cloth, pant, shirt	0	82400	988800
Total variable Expense (B)	0	82400	988800
Contribution Margin (CM) [C=(A-B)	0	20600	988800
Less. Fixed Expense			247200
Rent		1000	12000
Electricity Bill		300	3600
Transportation		200	1200
Mobile Bill		300	3600
Entertainment		200	2400
Gurd		0	0
Salary (sttaf)		5000	60,000
Salary (self)		5,000	60,000
Generator		100	1200
Total fixed Cost (D)		12100	145200
Net Profit (E) [C-D)		8000	102000

Financial Projection (BDT)

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Particular	Monthly	1st Year	2nd Year(+5%)	3rd year (+5%)
Revenue (sales)				
pant pice, shirt pice, tory febrices, Poblin febrices, print febrices, printing cloth, pant, shirt	103000	1236000	1297800	1362690
Total Sales (A)	103000	1236000	1297800	1362690
Less. Variable Expense				
pant pice, shirt pice, tory febrices, Poblin febrices, print febrices, printing cloth, pant, shirt	82400	988800	1038240	1090152
Total variable Expense (B)	82400	988800	1038240	1090152
Contribution Margin (CM) [C=(A-B)	20600	247200	259560	272538
Less. Fixed Expense				
Rent	1000	12000	12000	12000
Electricity Bill	300	3600	3600	3600
Transportation	200	2400	2500	2600
Mobile Bill	300	3600	3700	3800
Entertainment	200	2400	6000	6000
Salary (sttaf)	5000	60,000	60,000	60,000
Generator	100	1200	1200	1200
Salary (self)	5000	60,000	60,000	60,000
Total Fixed Cost	12100	145200	145400	145600
Net Profit (E) [C-D)	8000	102000	114160	126938
Investment Payback		28,000	28,000	28,000
	•	•	•	•

Cash flow projection on business plan (rec. & Pay)

	Cash flow projection on business plan (rec. & Pay					
SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)		
1	Cash Inflow					
1.1	Investment Infusion by Investor	70,000				
1.2	Net Profit	102000	114160	126938		
1.3	Depreciation (Non cash item)	0	0	0		
1.4	Opening Balance of Cash Surplus		74000	160160		
	Total Cash Inflow	172000	188160	287098		
2	Cash Outflow					
2.1	Purchase of Product	70,000				
2.2	Payment of GB Loan					
2.3	Investment Pay Back (Including Ownership Tr. Fee)	28,000	28,000	28,000		
	Total Cash Outflow	98000	28,000	28,000		
3	Net Cash Surplus	74000	160160	259098		

SWOT ANALYSIS

Strength

Employment: Self: Family:0 Others:

Experience & Skill: Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



















FAMILY PICTURE

