

Proposed NU Business Name: **M/S AKHI TAILARS**



Project identification and prepared by: Md. Nasir Khan
Donbari tangail

Project verified by: Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD: RASHED ALLI
Age	:	09-06-1987(30 Years)
Education, till to date	:	Class 8
Marital status	:	Married
Children	:	1 Boy
No. of siblings:	:	3 Brothers
Address	:	Vill: Islampur, P.O:Ukhareabari, P.S:Donbary, Dist: Tangail.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MOST : ASIA BEGUM
(iii) Father's name	:	MD : RAHMAT ALLI
(iv) GB member's info	:	Branch: Chalash Modhupur ,Centre # 67 (Female), Member ID: 7345, Group No: 08 Member since: 2003-2013(10Years) First loan: BDT 3,000Taka.
Further Information:		Existing loan: 12,000 Outstanding loan: 0 taka
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	11 years experience in running business. He has No training.
Other Own/Family Sources of Income	:	Nil
Other Own/Family Sources of Liabilities	:	Nil
Entrepreneur Contact No.	:	01730-850113
Family's Contact No.	:	01964-384807
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. donbari Unit,Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST. ASIA BEGUM Joined Grameen Bank Since 10 Years Ago. At First She Took 3,000 taka Loan from Grameen Bank. She Gradually Took more Loan From GB. She utilize the money In agriculture .

Proposed Nobin Udyokta Business Info

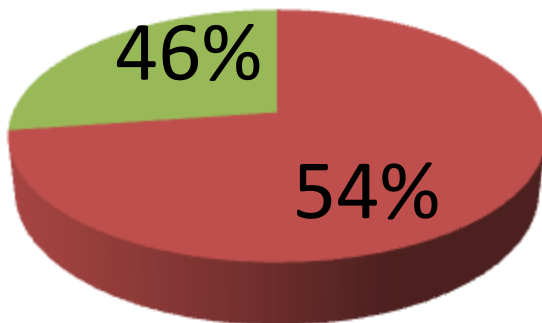
Business Name	:	M/S AKHI TAILARS
Location	:	Islampur Bazar, donbari,Tangail.
Total Investment in BDT	:	BDT 87,500
Financing	:	Self BDT 47,500(from existing business) 54% Investors Investment BDT 40,000(as equity) 46%
Present salary/drawings from business (estimates)	:	BDT 5,000 Taka.
Proposed Salary	:	BDT 5,000 Taka.
Size of shop	:	20 ft x 30 ft= 600 Square ft
Security of the shop	:	15,000Taka.
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Three Pieces, Shart pieces, Goj kapur ,kapur prent etc .▪Average 25% gain on sale.▪The business is operating by entrepreneur. Existing 01 Employee.▪The Shop is Rented▪Collects goods from Dhaka.▪Agreed grace period is 3 months.

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Three pieces,shart pieces, Goj kapur, etc	3,000	90,000	1080,000
	0	0	0
Total Sales (A)	3,000	90,000	1080,000
Less. Variable Expense			
Three pieces,shart pieces, Goj kapur, etc	2,250	67,500	810,000
	0	0	0
Total variable Expense (B)	2,250	67,500	810,000
Contribution Margin (CM) [C=(A-B)]	750	22,500	270,000
Less. Fixed Expense			
Rent		600	7,200
Electricity Bill		500	6,000
Mobile Bill		200	2,400
Salary (self)		5,000	60,000
Guard		0	0
Transportation		1,000	12,000
Entertainment		500	6,000
Salary (staff)		5,000	60,000
Bank service Charge		0	0
Total fixed Cost (D)		12,800	153,600
Net Profit (E) [C-D]		9,700	116,400

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Three pieces	10p	500	5,000	30p	500	15,000	20,000
Shart pieces	10p	350	3,500	30p	350	10,500	14,000
Goj kapur	160g	50	8,000				8,000
Prent kapur	200g	60	12,000				12,000
Others			4,000			14,500	18,500
Security			15,000				15,000
Total			47,500			40,000	87,500



**Entrepreneur
Investment:47,500
Investor Investment:40,000
Total Investment:87,500**

Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd year	3th year
Revenue (sales)					
Three pieces,shart pieces, Goj kapur, etc					
	4,000	120,000	1440,000	1512,000	1587,600
Total Sales (A)	4,000	120,000	1440,000	1512,000	1587,600
Less. Variable Expense					
Three pieces,shart pieces, Goj kapur, etc					
	3,000	90,000	1080,000	1134,000	1190,700
Total variable Expense(B)	3,000	90,000	1080,000	1134,000	1190,700
Contribution Margin (CM) [C=(A-B)	1,000	30,000	360,000	378,000	396,900
Less. Fixed Expense					
Rent		600	7,200	7,200	7,200
Electricity Bill		500	6,000	6,500	6,600
Mobile Bill		200	2,400	2,500	2,600
Salary (self)		5,000	60,000	60,000	60,000
Transportation		1,000	12,000	13,000	15,000
Entertainment		500	6,000	6,000	6,000
Salary(staff)		5,000	60,000	60,000	60,000
Gurd		0	0	0	0
Total Fixed Cost		12,800	153,600	155,200	157,400
Net Profit (E) [C-D)		17,200	206,400	222,800	239,500
Investment Payback			16,000	16,000	16,000

Cash flow projection on business plan (rec. & Pay)

Sl #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	40,000		
1.2	Net Profit	206,400	222,800	239,500
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		190,400	397,200
	Total Cash Inflow	246,400	413,200	636,700
2	Cash Outflow			
2.1	Purchase of Product	40,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	16,000	16,000	16,000
	Total Cash Outflow	56,000	16,000	16,000
3	Net Cash Surplus	190,400	397,200	620,700

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:01
Experience & Skill : 11 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

বিসমিল্লাহির রাহমানির রাহিম

মোবাইল : ০১৯৬৪-৩৮৪৮০৭

আখি টেইলার্স এণ্ড বস্ত্রালয়

শ্রোঃ মোঃ রাশেদ

এখানে আধুনিক রুচিসম্মত থ্রি-পিস
শার্ট পিস, প্যান্ট পিস ও বোরকাসহ
পোশাক তৈরির নির্ভরযোগ্য প্রতিষ্ঠান।

ইসলামপুর চৌরাস্তা মোড়, ধনবাড়ি, টাংগাইল।





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শিপি টেইলার্স এ
থোঃ মোঃ র
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ইসলামপুর চৌরাস্তা মোড়











স্বয়ংসহায়তা এণ্ড বস্ত্রালয়

FAMILY PICTURE

