

Proposed NU Business Name: **MAYER BADHON TAILORS**



Project identification and prepared by: Md Ataur Rahman
sokhipur Unit, Tangail

Project verified by: Md.Siddikur Rahaman



Brief Bio of The Proposed Nobin Udyokta

Name	:	SHABINA AKTHER
Age	:	02-03-1987 (30 Years)
Education, till to date	:	Class - Nine
Marital status	:	Married
Children	:	0 Sons 02 Daughter
No. of siblings:	:	01 Brothers 02 Sisters
Address	:	Vill:Rakib Nagor, P.O: Sokipur, P.S: Shokipur, Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MOST. MALEKA BEGUM
(iii) Father's name	:	MD. SIDDIK KHAN
(iv) GB member's info	:	Branch: Sokipur, Centre # 07 (Female), Member ID: 1132, Group No: 01 Member since: 11-03-1992(20 Years) First loan: BDT 500
Further Information:		Existing Loan: 10,000/-, Outstanding loan:0/--
(v) Who pays GB loan installment	:	No
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	06 years experience in running business.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01629-193731
Mother's Contact No.	:	01760-063512
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sokipur Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST. MALEKA BEGUM joined Grameen Bank since 20 years ago. At first she took 500 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in land agriculture.

Proposed Nobin Udyokta Business Info

Business Name	:	: MAYER BADHON TAILORS
Location	:	Gas Field,Chowrasta Bazar,Sokipur,Tangail
Total Investment in BDT	:	BDT 80,000/-
Financing	:	Self BDT 30,000/-(from existing business) 38% Required Investment BDT 50,000/-(as equity) 63%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	15 ft x 12 ft= 180 square ft
Implementation	:	<ul style="list-style-type: none">▪Currently run a tailoring▪Average 20% gain on sales.▪The business is operating by entrepreneur. Existing no employe.▪Collects goods from korotia.▪The shop is rented.

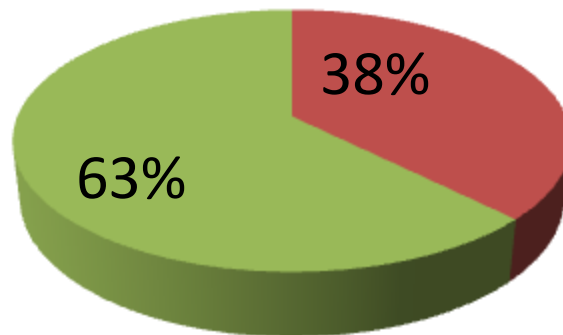
Exesting

Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Three pitch, Print Cloth,Cloth ETC	800	24000	288000
Sweeing	250	7500	90000
Total Sales(A)	1050	31500	378000
Less Variable Expense (B)			
Three pitch, Print Cloth,Cloth ETC	640	19200	230400
Total Variable Expense	640	19200	230400
Contributon Margin (CM) [C=(A-B)]	410	12300	147600
Less Fixed Expense			
Rent		600	7200
Electric Bill		150	1800
Transportaion		200	2400
Salary (Self)		5000	60000
Mobil Bill		100	1200
Total Fixed Cost (D)		6050	72600
Net Profit (E)= [C-D]		6250	75000

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Three Pitches	18	800	14400	25	1000	25000	39400
Print Cloth	100	55	5500	150	55	8250	13750
Long Cloth	100	45	4500	150	45	6750	11250
Other			5600			10000	15600
Total	218		30000	325		50,000	80000

Source of Finance



- Entrepreneur's Contribution
30,000
- Investor's Investment 50,000
- Total 80,000

Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
Three pitch, Print Cloth,Cloth ETC	1000	30000	360000	378000	396900
Sweeing	250	7500	90000	94500	99225
Total Sales(A)	1250	37500	450000	472500	496125
Less Variable Expense (B)					
Three pitch, Print Cloth,Cloth ETC	800	24000	288000	302400	317520
Total Variable Expense	800	24000	288000	302400	317520
Contributon Margin (CM) [C=(A-B)]	450	13500	162000	170100	178605
Less Fixed Expense					
Rent		600	7200	7200	7200
Electric Bill		150	1800	2100	2400
Transportaion		200	2400	2520	2646
Salary (Self)		5000	60000	60000	60000
Mobil Bill		100	1200	1300	1400
Total Fixed Cost (D)		6050	72600	73120	73646
Net Profit (E)= [C-D]		7450	89400	93870	98564
Investment Pay Back			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	89,400	93870	98563.5
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		69400	143270
	Total Cash Inflow	139,400	163,270	241,834
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	69,400	143,270	221,834

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 06 Years
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire

Pictures





FAMILY PICTURE

