

Proposed NU Business Name: **DUI VAI TAILORS & BOSTRALOY**



Project identification and prepared by: Md Ataur Rahma Sokhipur
Unit, Tangail

Project verified by: Md.Siddikur Rahaman



Grameen Shakti
Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta

Name	:	MD.UZZAL MIAH
Age	:	20-12-1984 (33 Years)
Education, till to date	:	S.S.C
Marital status	:	Married
Children	:	0 Sons 0 Daughter
No. of siblings:	:	01 Brother 0 Sister
Address	:	Vill:Portimabonki P.O: Sokipur, P.S: Shokipur, Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MOST. LOVELY AKTHER
(iii) Father's name	:	MD. ALI ASJORE
(iv) GB member's info	:	Branch: Sokipur, Centre # 11 (Female), Member ID: 2079/1, Group No: 06 Member since: 12-10-2010(07 Years) First loan: BDT 15,000
Further Information:		Existing Loan: 20,000/-, Outstanding loan:5,900/--
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	07 years experience in running business.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01768-267271
Mother's Contact No.	:	01729-148751
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sokipur Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST. LOVELY AKTHER joined Grameen Bank since 07 years ago. At first she took 15000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in land business.

Proposed Nobin Udyokta Business Info

Business Name	:	: DUI VAI TAILORS & BOSTRALOY
Location	:	Futani Bazar,Sokipur,Tangail
Total Investment in BDT	:	BDT 1,10,000/-
Financing	:	Self BDT 60,000/-(from existing business) 55% Required Investment BDT 50,000/-(as equity) 45%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	15 ft x 20 ft= 300 square ft
Implementation	:	<ul style="list-style-type: none">▪Currently run a business.▪Average 20% gain on sales.▪The business is operating by entrepreneur. Existing one employe.▪Collects goods from kortia.▪The shop is rented.

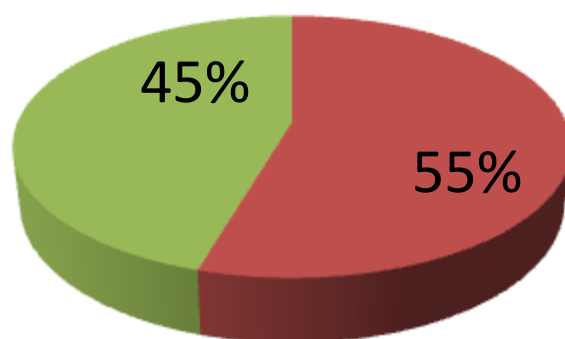
Exesting

Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Three pitch, Print Cloth,Cloth ETC	1000	30000	360000
Sweeing	400	12000	144000
Total Sales(A)	1400	42000	504000
Less Variable Expense (B)			
Three pitch, Print Cloth,Cloth ETC	800	24000	288000
Total Variable Expense	800	24000	288000
Contributon Margin (CM) [C=(A-B)]	600	18000	216000
Less Fixed Expense			
Rent		600	7200
Electric Bill		150	1800
Transportaion		200	2400
Salary (Self)		5000	60000
Mobil Bill		100	1200
Total Fixed Cost (D)		6050	72600
Net Profit (E)= [C-D]		11950	143400

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price (BDT)	Amount (BDT)	Proposed Total
Three Pitches	30	320	9600			0	9600
Print Cloth	100	44	4400	250	44	11000	15400
Long Cloth	150	43	6450	350	43	15050	21500
Shart Pitches	65	300	19500	50	300	15000	34500
Pant Pitches	44	320	14080	20	320	6400	20480
Others			5970			2550	8520
Total	389		60000	670		50,000	110000

Source of Finance



- Entrepreneur's Contribution 60,000
- Investor's Investment 50,000
- Total 110,000

Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
Three pitch, Print Cloth,Cloth ETC	1200	36000	432000	453600	476280
Sweeing	400	12000	144000	151200	158760
Total Sales(A)	1600	48000	576000	604800	635040
Less Variable Expense (B)					
Three pitch, Print Cloth,Cloth ETC	960	28800	345600	362880	381024
Total Variable Expense	960	28800	345600	362880	381024
Contributon Margin (CM) [C=(A-B)]	640	19200	230400	241920	254016
Less Fixed Expense					
Rent		600	7200	7200	7200
Electric Bill		150	1800	2100	2400
Transportaion		200	2400	2520	2646
Salary (Self)		5000	60000	60000	60000
Mobil Bill		100	1200	1300	1400
Total Fixed Cost (D)		6050	72600	73120	73646
Net Profit (E)= [C-D]		13150	157800	165690	173975
Investment Pay Back			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	157,800	165690	173974.5
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		137800	283490
	Total Cash Inflow	207,800	303,490	457,465
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	137,800	283,490	437,465

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:01
Experience & Skill : 07 Years
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire

Pictures









FAMILY PICTURE

