#### **Proposed NU Business Name: JOY STUDIO**

Project identification and prepared by: Md. Razu Ahmed, Nawabganj Unit, Dhaka

Project verified by: Md.Shamsul Arefin



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD.AL AMIN		
Age	:	10-08-1987 ( 30 Years)		
Education, till to date	:	H.S.C		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	01 Brothers 3 Sister		
Address	:	Vill: Baruakhali, P.O: Baruakhali, P.S: Nawabganj, Dist: Dhaka		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  JAHURA BEGUM  MD. MOFIJ ALI  Branch: Sikaripara, Centre # 14 (Female),  Member ID: 4892, Group No: 08  Member since: 01/01/1988  First loan: BDT 2,000/-		
Further Information:		Existing loan: BDT 13,000/- Outstanding loan: Nill Mother		
(v) Who pays GB loan installment (vi) Mobile lady	:	No		
(vii) Grameen Education Loan		No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Twelve years experience in running business.
Training Info	:	He has training
Other Own/Family Sources of Income	:	Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01840-182060
Mother's Contact No.	:	01845-056575
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Nawabganj Unit, Dhaka

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**JAHURA BEGUM** joined Grameen Bank since 26 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	JOY STUDIO			
Location	:	Baruakhali Bazar, Nawabganj, Dhaka.			
Total Investment in BDT	:	BDT 166,000/-			
Financing	:	Self BDT 1,06,000(from existing business) 71%			
		Required Investment BDT 60,000(as equity) 29 %			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	20 ft x 20 ft= 400 square ft			
Security of the shop	:	Rent			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Photo, Laminating, Compose etc.</li> <li>Average 25% gain on sale.</li> <li>The business is operating by entrepreneur.</li> <li>He is doing his business in rent place.</li> <li>Collects goods from Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>			

**Existing Business (BDT)** 

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Studio Item	2,500	75,000	9,00,000
Total Sales (A)	2,500	75,000	9,00,000
Less. Variable Expense			
Studio Item	1,875	56,250	6,75,000
Total variable Expense (B)	1,875	56,250	6,75,000
Contribution Margin (CM) [C=(A-B)	625	18,750	2,25,000
Less. Fixed Expense			
Rent		3,000	36,000
Electricity Bill		400	4,800
Transportation		1,000	12,000
Salary (Self)		5,000	60,000
Entertainment		200	2,400
Mobile Bill		300	3,600
Generator		900	10,800
Total fixed Cost (D)		10,800	1,29,600
Net Profit (E) [C-D)		7,950	95,400

#### **Investment Breakdown**

	Proposed						
<b>Particulars</b>	Qty.	Unit	Amount	Qty.	Unit	Amount	Propose
		Price	(BDT)		Price	(BDT)	d Total
Camera (DSLR)	01	37,000	37,000	01	50,000	50,000	87,000
Digital Camera	20	12,000	24,000				24,000
Printer	01	20,000	20,000				20,000
Photo paper	05	1,000	5,000				5,000
Others			10,000			10,000	20,000
Security			10,000				10,000
Total			1,06,000			60,000	1,66,000





Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3 <sup>rd</sup> Year	
Revenue (sales)						
Studio Item	3,500	1,05,000	12,60,000	13,23,000	13,89,150	
Total Sales (A)	3,500	1,05,000	12,60,000	13,23,000	13,89,150	
Less. Variable Expense						
Studio Item	2,625	78,750	9,45,000	9,92,250	10,41,863	
Total variable Expense (B)	2,625	78,750	9,45,000	9,92,250	10,41,863	
Contribution Margin (CM) [C=(A-B)	875	26,250	3,15,000	3,30,750	3,47,288	
Less. Fixed Expense						
Rent		3,000	36,000	36,000	36,000	
Electricity Bill		500	6,000	6,500	7,000	
Transportation		1,000	12,000	12,000	12,000	
Salary (Self)		5,000	60,000	60,000	60,000	
Mobile Bill		500	6,000	6,000	6,000	
Entertainment		300	3,600	3,700	3,700	
Generator Bill		900	10,800	11,000	11,500	
Total Fixed Cost		11,200	1,34,400	1,35,200	1,36,200	
Net Profit (E) [C-D)		15,050	1,80,600	1,95,550	2,11,088	
Investment Payback			24,000	24,000	24,000	

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	1,80,600	1,95,550	2,11,088
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		1,56,600	3,28,150
	Total Cash Inflow	2,40,400	3,52,150	5,39,238
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	1,56,600	3,28,150	5,15,238

## **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 12 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Baruakhaliu Bazar, Nawabganj, Dhaka. Regular customers;

## THREATS

Theft

Fire

Political unrest

















