Proposed NU Business Name: SAHED COMPUTER & ELECTRONICS



Project identification and prepared by: Md Saidullah, Dupchachia Unit, Bogra

Project verified by: MD. Mozaharl Islam



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD.HAIDAR ALI				
Age	:	30-12-1987(29 Years)				
Education, till to date	:	Degree(3 rd Year)				
Marital status	:	Married				
Children	:	-				
No. of siblings:	:	02 Brothers & 01 Sister				
Address	:	Vill: Damai P.O: Narhotto, Thana: Kahalu, Dist: Bogra				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MOST. NURJAHAN MD. ABU BAKOR Branch: Narhotto Kahalu, Centre # 43(Female), Member ID: 2318/1, Group No: 03 Member since: 21-02-2000(05 Years) First loan: BDT 10,000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT: 20,000, Outstanding loan: BDT: Nil Father Yes No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	05 years experience in running business.
Training Info	:	He has No Years training.
Other Own/Family Sources of Income	:	Puolrty Business(150,000 Per Year)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01714-928144
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST. NURJAHAN joined Grameen Bank since 17 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

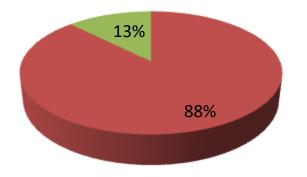
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Business Name	:	SAHED COMPUTER & ELECTRONICS				
Location	:	Rail Get,,Kahalu,Bogra				
Total Investment in BDT	:	BDT 800,000/-				
Financing	:	Self BDT 700,000/-(from existing business) 88% Required Investment BDT 100,000/-(as equity) 13%				
Present salary/drawings from business (estimates)	:	BDT 5,000/-				
Proposed Salary	:	BDT 5,000/-				
Size of shop	:	25 ft x 10 ft= 250 square ft				
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Pan, Office Stationary, Electronics Item. The business is operating by entrepreneur. Existing 08 employee. One will be appointed in the future. Collects goods from Bogra, Dhaka Agreed grace period is 3 months. 				

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue(Sales)						
	15,000	450000	5400000			
Total Sales (A)	15,000	450000	5400000			
Less Variable Expense						
	13,500	405000	4860000			
Total variable Expense (B)	13,500	405000	4860000			
Contribution Margin (CM) [C=(A-B)	1,500	45000	540000			
Less Variable Expense						
Rent		2,500	30000			
Electricity bill		2000	24000			
Transportation		1,500	18000			
Salary (self)		5,000	60000			
Guard		150	1800			
Salary(Staff)		22,000	264000			
Entertainment		1500	18000			
Genarator		300	3600			
Mobile bill		2500	30000			
Total fixed cost (D)		37,450	449400			
Net Profit (E)= [C-D]		7,550	90600			

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Existing					Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed	
			(BDT)			(BDT)	Total	
Peper& Khata	2000	50	100,000	800	50	40000	140,000	
Pens	1000	10	10,000	1000	10	10000	20,000	
Calculeter	100	500	50,000	0	0	0	50,000	
Box Item	200	50	10,000	0	0	0	10,000	
Staplar Item	120	100	12,000	0	0	0	12,000	
Mobile load	4	25,000	100,000	0	0	0	100,000	
Bkash & Rokect	2	75,000	150,000	0	0	0	150,000	
Stamp & Revenue Stamp	100	100	10,000	0	0	0	10,000	
Office Stetionary	500	200	100,000	250	200	50000	150,000	
Print ,Lbreting Peper & Electronics	526	300	157,800	0	0	0	157,800	
Total	4552		700,000	2050	0	100,000	800,000	

Source of Finance



- Entrepreneur's Contribution 700,000
- Investor's Investment 100,000
- Total 800,000

Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year		
Revenue(Sales)							
	20,000	600000	7200000	7560000	7938000		
Total Sales (A)	20,000	600000	7200000	7560000	7938000		
Less Variable Expense				0	0		
	18,000	540000	6480000	6804000	7144200		
Total variable Expense (B)	18,000	540000	6480000	6804000	7144200		
Contribution Margin (CM) [C=(A-B)	2,000	60000	720000	756000	793800		
Less Variable Expense				0	0		
Rent		2,500	30000	31500	33075		
Electricity bill		2000	24000	25200	26460		
Transportation		2000	24000	25200	26460		
Salary (self)		5000	60000	63000	66150		
Salary(Staff)		25,000	300000	315000	330750		
Guard		150	1800	1890	1984		
Entertainment		2000	24000	25200	26460		
Genator		300	3600	3780	3969		
Mobile bill		2500	30000	31500	33075		
Total fixed cost (D)		41,450	497400	522270	548383		
Net Profit (E)= [C-D]		18,550	222600	233730	245416		
Investment Payback			40,000	40,000	40,000		

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	100,000		
1.2	Net Profit	222600	233730	245416
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		182,600	376,330
	Total Cash Inflow	322,600	416,330	621,746
2	Cash Outflow			
2.1	Purchase of Product	100,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	40,000	40,000	40,000
	Total Cash Outflow	140,000	40000	40,000
3	Net Cash Surplus	182,600	376330	581746

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:05 Others:0

Experience & Skill: 03 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Rail Get,,Kahalu,Bogra Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures











FAMILY PICTURE

