

Proposed NU Business Name: **ALIF THREE PITCH & BASTRALAY**



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Dhonbari Unit, Tangail

Project verified by: Mizanur Rahaman Patoary



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD.FAYSAL
Age	:	17-10-1989 (28 Years)
Education, till to date	:	SSC
Marital status	:	Married
Children	:	01 Daughter
No. of siblings:	:	02 Brothers & 01 Sisters
Address	:	Vill: Boawaly, P.O: Modhupur, P.S: Modhupur Dist: Tangail.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MOST. SHAMSUNAHAR
(iii) Father's name	:	MD.ABDUL BASED
(iv) GB member's info	:	Branch: Modupur , Centre # 79 (Female), Member ID: 7326, Group No: 01 Member since: 2000-2008 (08Years) First loan: BDT 5,000 Existing Loan: /-Outstanding Loan :-/
Further Information:		
(v) Who pays GB loan installment	:	No
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	
(viii) Any other loan like GB, BRAC ASA etc..	:	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	03 years experience in running business. He has no training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01711-070019
Mother's Contact No.	:	01781-215729
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dhonbari Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST. SHAMSUNAHAR joined Grameen Bank since 08 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	ALIF THREE PITCH & BASTRALAY
Location	:	Dhonbari Post office Road ,Dhonbari
Total Investment in BDT	:	BDT 5,50,000/-
Financing	:	Self BDT 4,80,000/-(from existing business) 87% Required Investment BDT 70,000/-(as equity) 13%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	10 ft x 15 ft= 150 square ft
Implementation	:	<ul style="list-style-type: none">▪He has run his Business.▪The business is operating by entrepreneur. Existing no employes.▪Average 20% gain on sales.▪Collects goods from tangail.▪The Shop is rented.▪Agreed grace period is 3 months.

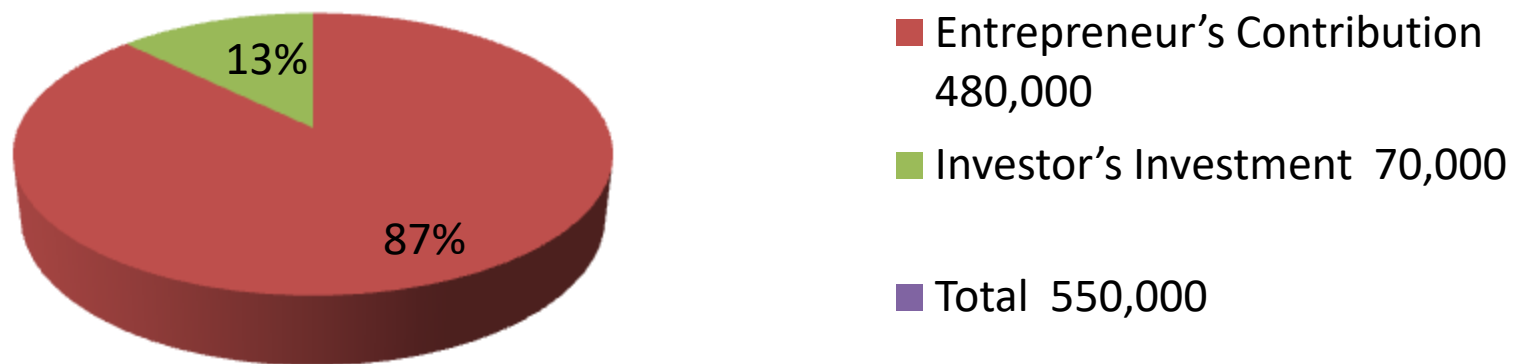
Exesting

Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Shari,Lungi.Than Kapor,Three Pitch ETC	2300	69000	828000
Total Sales(A)	2300	69000	828000
Less Variable Expense (B)			
Shari,Lungi.Than Kapor,Three Pitch ETC	1840	55200	662400
Total Variable Expense	1840	55200	662400
Contributon Margin (CM) [C=(A-B)]	460	13800	165600
Less Fixed Expense			
Rent		800	9600
Electric Bill		600	7200
Transportaion		2000	24000
Salary (Self)		5000	60000
Entertainment		500	6000
Gard		100	1200
Generator		200	2400
Mobil Bill		200	2400
Total Fixed Cost (D)		9200	110400
Net Profit (E)= [C-D]		4600	55200

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Shari	70	600	42000				42000
Lungi	100	450	45000				45000
Than Kapor	800	60	48000				48000
Three Pitch	100	700	70000	100	700	70000	140000
Security			200000				200000
Others			75000				75000
Total	900		480000	100		70,000	550,000

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
Shari,Lungi.Than Kapor,Three Pitch ETC	3000	90000	1080000	1134000	1190700
Total Sales(A)	3000	90000	1080000	1134000	1190700
Less Variable Expense (B)					
Shari,Lungi.Than Kapor,Three Pitch ETC	2400	72000	864000	907200	952560
Total Variable Expense	2400	72000	864000	907200	952560
Contributon Margin (CM) [C=(A-B)]	600	18000	216000	226800	238140
Less Fixed Expense					
Rent		800	9600	9600	9600
Electric Bill		600	7200	7500	7800
Transportaion		2000	24000	288000	3456000
Salary (Self)		5000	60000	60000	60000
Entertainment		500	6000	6000	6000
Gard		100	1200	1200	1200
Mobil Bill		200	2400	2500	2600
Total Fixed Cost (D)		9200	110400	374800	3543200
Net Profit (E)= [C-D]		8800	105600	110880	116424
Investment Pay Back			42,000	42,000	0

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	105,600	110880	116424
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		28000	102500
	Total Cash Inflow	175,600	138,880	218,924
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	42000	42000	
	Total Cash Outflow	112,000	42,000	
3	Net Cash Surplus	28000	102500	180885

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 03 Years
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire

Pictures



মেসার্স

আলিফ প্রি-পিচ কর্ণার

বিসমিল্লাহির রাহমানির রাহিম

এখানে দেশী-বিদেশী উন্নতমানের প্রি-পিচ পাওয়া যায়।

পোস্ট অফিস রোড, খন

















FAMILY PICTURE

