Proposed NU Business Name: URMI TAILORS AND FABRICS



Project identification and prepared by: Orjun Kumar Shill,
Dakshinkhan Unit, Dhaka
Project verified by: Md. Abu Bakkar Siddique



Brief Bio of The Proposed Nobin Udyokta					
Name	:	RUBI AKHTER URMI			
Age	:	12-11-1994 (23Years)			
Education, till to date	:	Ten			
	:	Unmarried			
Children	:	None			
No. of siblings:	:	01 Brothers 03 Sisters			
Address	:	Vill: Chamurkhan P.O kachpur, P.S: Uttorkhan, Dist: Dhaka			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Most. Rokeya Akhter Romij Uddin Branch:Boruya Dakshinkhan, Centre # 15 (Female), Member ID: 9794/2, Group No: 05 Member since: 29-05-2007 (10 Years) First loan: BDT 5,000 /-			
Further Information:		Outstanding loan: Nill			
(v) Who pays GB loan installment	:	No			
(vi) Mobile lady	:	No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Nil
Business Experiences & Skill	:	04 years of business experience.
Own Business and	:	03 years experience in running business.
Training Info	:	He has 01 year training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	•	None
Entrepreneur Contact No.	:	01742-256905
Family's Contact No.	:	01728-338239
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

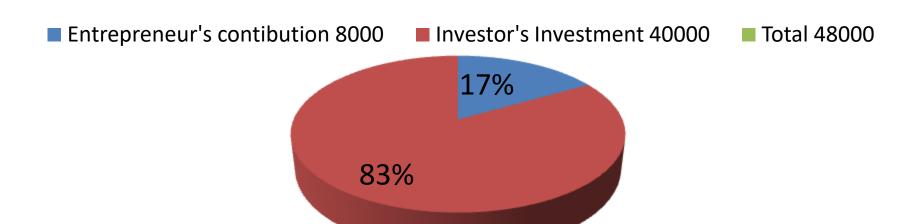
Most. Rokeya Akther joined Grameen Bank since 10 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	URMI TAILORS AND FABRICS			
Location	:	Vill: Chamurkhan P.O kachkura, P.S: Uttorkhan, Dist: Dhaka			
Total Investment in BDT	:	BDT 48000/-			
Financing	:	Self BDT 8,000/- (from existing business) 17%			
		Required Investment BDT 40,000/- (as equity) 83%			
Present salary/drawings from business (estimates)	:	BDT 4,000			
Proposed Salary	:	BDT 4,000			
Size of shop	:	10 ft x 12 ft= 120 square ft			
Security of the shop	:	Nill			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Three peach, Orna, Than kapor etc. Average 20% gain on sales. The business is operating by entrepreneur. The shop is Own. Collects goods from Tangi, Gausiya Dhaka. Agreed grace period is 3 months. 			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Three pice,Than Cloth,Orna,	500	15,000	180,000			
Sweing	200	6,000	72,000			
Total Sales (A)	700	21,000	252,000			
Less. Variable Expense						
Three pice,Than Cloth,Orna,	400	12,000	144,000			
Total variable Expense (B)	400	12,000	144,000			
Contribution Margin (CM) [C=(A-B)	300	9,000	108,000			
Less. Fixed Expense						
Transportation		1,000	12,000			
Mobile Bill		300	3,600			
Salary (self)		4,000	48,000			
Total fixed Cost (D)		5,300	63,600			
Net Profit (E) [C-D)		3,700	44,400			

Investment Breakdown								
Particulars		Existing	2	Particulars	Proposed			Proposed
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total
Alastic	1	1300	1300	Three Peich	21	500	10,500	11,800
Cotton	75	20	1500	Goj Kapor	200	50	10,000	11,500
Button			300	Orna	20	200	4,000	4,300
			400	Electric Sewing	1	15500	15,500	15,900
Huk				maching			15,500	13,900
Fujing			400				0	400
Chalk			100				0	100
Sewing Machine	1	4000	4000					
Total			8,000				40,000	48,000

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd year	
Revenue (sales)						
Three pice,Than Cloth,Orna,	800	24,000	288,000	302,400	317,520	
Sweing	250	7,500	90,000	94,500	99,225	
Total Sales (A)	1,050	31,500	378,000	396,900	416,745	
Less. Variable Expense						
Three pice,Than Cloth,Orna,	640	19,200	230,400	241,920	254,016	
Total variable Expense (B)	640	19,200	230,400	241,920	254,016	
Contribution Margin (CM) [C=(A-B)	410	12,300	147,600	154,980	162,729	
Less. Fixed Expense						
Transportation		1,100	13,200	13,860	14,553	
Mobile Bill		360	4,320	4,536	4,763	
Salary (self)		4,000	48,000	48,000	48,000	
Non Cash Item						
Depreciation		67	800	800	800	
Total Fixed Cost		5,527	66,320	67,196	68,116	
Net Profit (E) [C-D)		6,773	81,280	87,784	94,613	
Investment Payback			16,000	16,000	16,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	40,000		
1.2	Net Profit	81,280	87,784	94,613
1.3	Depreciation (Non cash item)	800	800	800
1.4	Opening Balance of Cash Surplus		66,080	138,664
	Total Cash Inflow	122,080	154,664	234,077
2	Cash Outflow			
2.1	Purchase of Product	40,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	16,000	16,000	16,000
	Total Cash Outflow	56,000	16,000	16,000
3	Net Cash Surplus	66,080	138,664	218,077

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Own Business: 03 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

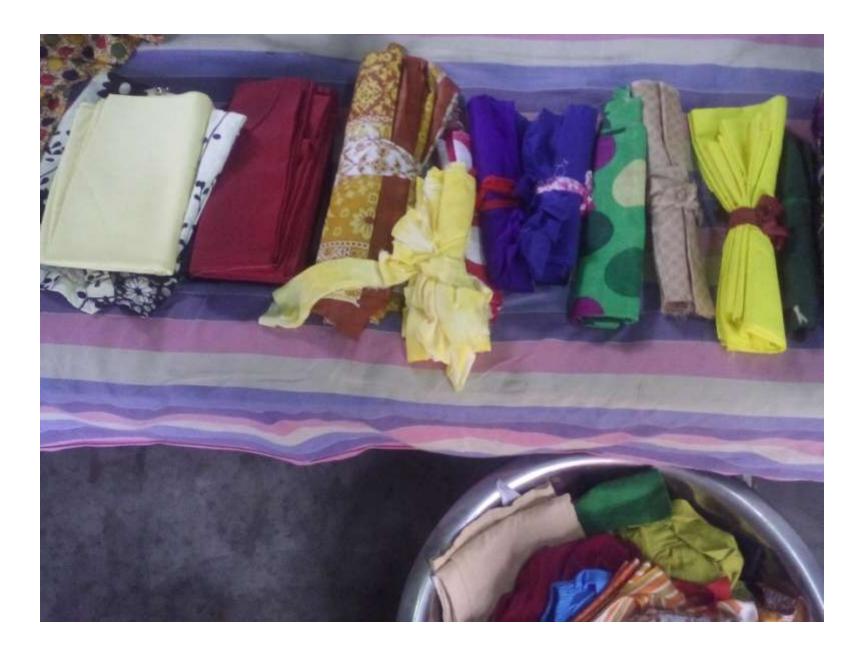
THREATS

Theft

Fire

Political unrest

Pictures







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जाद्रयह <u>२२ विव</u>ी-१

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আমি তান ভবিষ্যত জীবনের উত্রোত্তর সাম্ল্য ও মঙ্গল কাম্না করছি।

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FAMILY PICTURE

