

Proposed NU Business Name: **CHANCHAL BATTERY & TELECOM**



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Project verified by: MD Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta

Name	:	CHANCHAL CHANDRA ROY
Age	:	12-03-1996 (21Years)
Education, till to date	:	HSC
Marital status	:	Unmarried
Children	:	-
No. of siblings:	:	2 Sisters
Address	:	Vill: North Bashhata, P.O: S A Collage, P.S: Sonatola, Dist: Bogra
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	CHAMPA RANI
(iii) Father's name	:	DUKHU CHANDRA ROY
(iv) GB member's info	:	Branch : Dik Dayir, Centre : 12(Female), Member ID: 1718, Group No: 05 Member since: 17-01-2005 (12Years) First loan: BDT 10000 Outstanding loan: 68000
Further Information:		
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	7 years experience in running business. 7 Years in own business. He has no training.
Other Own/Family Sources of Income	:	NA
Other Own/Family Sources of Liabilities	:	
Entrepreneur Contact No.	:	01739-083804
Family's Contact No.	:	01919-083904
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sonatola Unit, Bogra .

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

CHAMPA RANI joined Grameen Bank since 12 years ago. At first she took BDT 10000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info

Business Name	:	CHANCHAL BATTERY & TELECOM
Location	:	Station Road, Sonatola, Bogra
Total Investment in BDT	:	BDT 135000/-
Financing	:	Self BDT 85000/- (from existing business) 63% Required Investment BDT 50000/- (as equity) 37%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	10 ft x 12 ft = 120 sqft
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like Telecom Accessories .▪Average 20% gain on sales.▪The business is operating by entrepreneur . Existing no employee.▪After getting equity fund 1 will be appointed.▪The shop is rented.▪Collects goods from Bogra.▪Agreed grace period is 3 months.

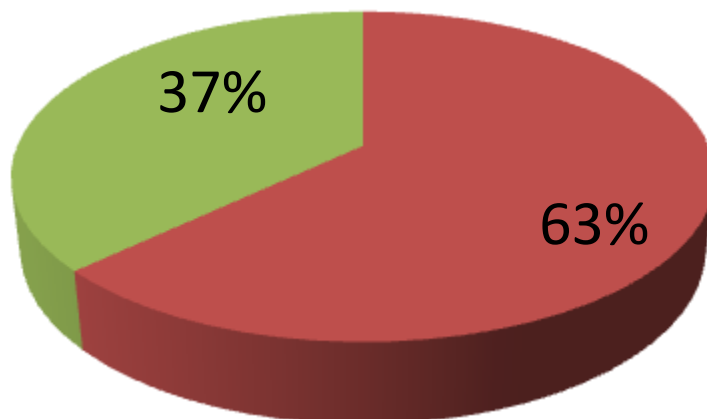
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Telecom Accessories	1700	51000	612000
Total sales (A)	1700	51000	612000
Less Variable Exp.			
Telecom Accessories	1360	40800	489600
Total Variable exp. (B)	1360	40800	489600
Contribution Margin CM [C= (A-B)]	340	10200	122400
less fixed exp.			
Rent		1500	18000
Electricity bill		1000	12000
Transportation		300	3600
Salary (self)		4000	48000
Mobile		300	3600
total fixed cost (D)		7100	85200
Net profit (E) [C-D]		3100	37200

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Energy Light	38	200	7,600	70	200	14,000	21,600
Light	39	220	8,580	60	220	13,200	21,780
Switch Box	140	75	10,500	90	75	6,750	17,250
Socket	26	130	3,380	80	130	10,400	13,780
Charger	15	180	2,700	5650	1	5,650	8,350
Holder	29	130	3,770				3,770
LED light	98	15	1,470				1,470
Others	270	100	27,000				27,000
Security			20,000				20,000
Total	655		85,000	5950		50,000	135,000

Source of Finance



■ Entrepreneur's Contribution 85,000

■ Investor's Investment 50,000

■ Total 135,000

Financial Projection

Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Telecom Accessories	3195	95850	1150200	1207710	1268096
Total Sales (A)	3195	95850	1150200	1207710	1268096
less variable Expenses					
Telecom Accessories	2556	76680	920160	966168	1014476
Total variable Expenses (B)	2556	76680	920160	966168	1014476
Contribution Margin (CM)= (A-B)	639	19170	230040	241542	253619.1
Less Fixed Expenses					
Rent		1500	18000	18000	18000
Electricity bill		1000	12000	12000	12000
Transportation		330	3960	3960	3960
Salary (self)		5000	60000	60000	60000
Salary (staff)		5000	60000	60000	60000
Mobile		350	4200	4200	4200
Total Fixed Cost		13180	158160	158160	158160
Net Profit (E) (C-D)		5990	71880	83382	95459.1
Investment Payback			20000	20000	20000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	71,880	83,382	95459.1
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		51,880	115262
	Total Cash Inflow	121880	135262	210721.1
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20000	
3	Net Cash Surplus	51,880	115262	190721.1

SWOT ANALYSIS

STRENGTH

Employment: Self: 0 Family:0 Others:01
Experience & Skill : 0 Years: 07
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

চঞ্চল ব্যাটারী এন্ড টেলিকম

ইন্ডার সর্বশক্তিমান

এখানে নতুন-পুরাতন ব্যাটারী চার্জ ও নতুন গ্যারান্টি সহকারে তৈরী ও বিক্রয় করা হয় এবং মোবাইলের ব্যাটারী, ক্যাসিং, কাভার, মেমোরি কার্ড, হেডফোন সহ যাবতীয় টেলিকম সামগ্রী বিক্রয় করা হয়।

বিঃ দ্রঃ এখানে ব্যাটারীর পালি পাওয়া যায়।

প্রোঃ শ্রী চঞ্চল রায়

মোবাইলঃ ০১৭৩৯-০৮৭৯০৪, ০১৫৫২-৯৬৮৭৩৯

সৈয়দ আহম্মদ কলেজ





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সামগ্রী
এখানে পাওয়া
যাবে।







FAMILY PICTURE

