#### Proposed NU Business Name: SHOAG DAGITAL STIDO & VIDEO



Project identification and prepared by: Md. Hafizur Rahman, Mawna Unit, Gazipur

Project verified by: Md:Siddikur Rahman



Brief Bio of The Proposed Nobin Udyokta			
Name	:	SHOAG	
Age	:	05-07-1988(29 Years)	
Education, till to date	:	Class Eight	
Marital status	:	Married	
Children	:	-	
No. of siblings:	:	2 Brothers 2 Sister	
Address	:	Vill:Taltoli P.O .Talihati P.S: Shreepur, Dist: Gazipur	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  FARDUCI BAGON  MD SILAM UDDIN  Branch: Tangra Sreepur, Centre # 15 M(Female),  Member ID: 2825/2, Group No: 15/M  Member since: 03-12-2013(04Years)  First loan: BDT 10,000	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan:20,000 BDT 0, Outstanding Ioan: Nill NO No No No	

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	11 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01967208173
Mother's Contact No.	:	01917987954
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mawna Unit, Gazipur

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

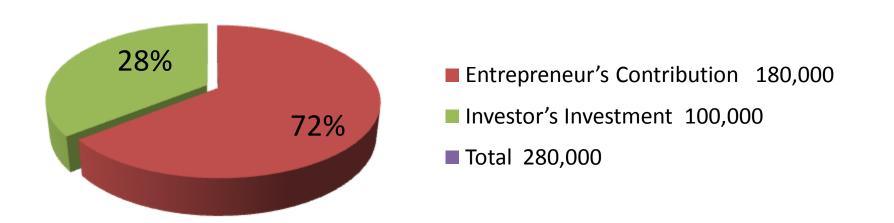
**FARDUCI BAGOM**; joined Grameen Bank since 04 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	<b> </b> :	SHOAG DAGITAL STADIO		
Location	:	Noyonpur Bazar, Sreepur Gajipur		
Total Investment in BDT	:	BDT 2,24,000/-		
Financing	:	Self BDT 1,64,000/-(from existing business) 72% Required Investment BDT 60,000/-(as equity) 28%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	<b>:</b>	BDT 5,000/-		
Size of shop	:	15 ft x 12 ft= 180square ft		
Security of the shop	:	BDT 60,000/-		
Implementation	•	<ul> <li>The business is planned to be scaled up by investment in existing goods likeBatery,Charger,Head Fone etc.</li> <li>Average 15% gain on sale.</li> <li>The business is operating by entrepreneur. Existing No employee. After getting equity fund 1 employee will be appointed.</li> <li>The shop is rented.</li> <li>Collects goods from Mawna Chourasta.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Batery, Charger, Head Fone etc	2,000	60,000	7,20,000			
Total Sales (A)	2,000	60,000	7,20,000			
Less. Variable Expense						
Batery, Charger, Head Fone etc	1400	42000	504000			
Total variable Expense (B)	1400	42000	504000			
Contribution Margin (CM) [C=(A-B)	600	18000	216000			
Less. Fixed Expense						
Rent		1400	16800			
Electricity bill		8,00	9600			
Transportation		5,00	6,000			
Salary (self)		5,000	60,000			
Gurd		200	2400			
Genareter		400	4,800			
Mobile Bill		5,00	6,000			
Total fixed Cost (D)		11700	1,40,400			
Net Profit (E) [C-D)		6300	75600			

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Head Fone	3500	5250	8750		
Batery	25500	17000	42500		
Charger	4100	4100	8200		
Caching	6750	9000	15750		
Computer	35000	0	35000		
Fotocopy	8000	0	8000		
Pinter	28000	0	28000		
Lemeneting	3000	0	3000		
Others	50150	24650	74800		
Total	164000	60,000	224000		

### **Source of Finance**



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	3 <sup>rd</sup> year
Revenue (sales)					
Batery, Charger, Head Fone etc.	3000	90000	1,080000	1134000	1190700
Total Sales (A)	3000	90000	1,080000	1134000	1190700
Less. Variable Expense					
Batery, Charger, Head Fone etc.	2100	63000	756000	793800	833490
Total variable Expense (B)	2100	63000	756000	793800	833490
Contribution Margin (CM) [C=(A-B)	900	27000	324000	340200	357210
Less. Fixed Expense					
Rent		1400	16800	16800	16800
Electricity bill		1,500	18000	18200	18500
Transportation		1500	18000	10000	10500
Salary (self)		5,000	60000	60000	60000
Entertainment		500	6000	6000	6000
Gurd		200	2400	2400	2400
Salary(Staff)		3000	36000	36000	36000
Mobile Bill		8,00	8400	8600	8800
Total Fixed Cost		13900	166800	158000	159000
Net Profit (E) [C-D)		13100	157200	182200	198210
Investment Payback			24,000	24,000	24,000

### Cash flow projection on business plan (rec. & Pay)

SI		Year 1	Year 2	3 <sup>rd</sup>
#	Particulars	(BDT)	(BDT)	year
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	60,000		
				19821
1.2	Net Profit	157200	182200	0
	Depreciation (Non cash			
1.3	item)		-	
	Opening Balance of Cash			29140
1.4	Surplus		133200	0
				48961
	Total Cash Inflow	217200	315400	0
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
	(Including Ownership Tr.			

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:1

Experience & Skill: 11 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures















# **FAMILY PICTURE**

