Proposed NU Business Name: MAYER DUA NET MAKING HOUSE



Project identification and prepared by: MD. Delowar Hossain Kapasia Unit, Gajipur

Project verified by: : Shushanta Kumar Bishash



Brief Bio of The Proposed Nobin Udyokta					
Name	:	ROBIN			
Age	:	07-06-1986 (31 Yars)			
Education, till to date	:	CLASS 10			
Marital status	:	Married			
Children	:	-			
No. of siblings:	:	3 Brothers 2 Sisters			
Address	:	Vill: Dorimerun , P.O: Rawnat, P.S: Kapashia, Dist: Gazipur			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father JAHANARA SHIKDAR SOFUR UDDIN Branch: Kapasia; Centre # 16(Female), Member ID: 8274/3, Group No: 12 Member since: 07-01-1997 (20 Years) First loan: BDT 5000			
Further Information:		Existing Loan: BDT 30000, Outstanding loan: 26040			
(v) Who pays GB loan installment	:	Father			
(vii) Mobile lady	:	No			
(vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	4 years experience in running business.
Training Info	:	He has 2 training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01931-706886
Mother's Contact No.	:	01785-587346
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kapashia Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

JAHANARA SHIKDAR joined Grameen Bank since 20 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MAYER DUA NET MAKING HOUSE			
Location	:	Rownat Bazar, Kapashia , Gazipur			
Total Investment in BDT	:	BDT 300000/-			
Financing	:	Self BDT 200000/-(from existing business) 67% Required Investment BDT 100000/-(as equity) 33%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	: 22ft x 12ft= 264 square ft				
Implementation	:	■The business is planned to be scaled up by investment in existing goods like; Various types of net.			

■Average 20% gain on sale.

■Collects goods from Dhaka Imamgonj.

Agreed grace period is 3 months.

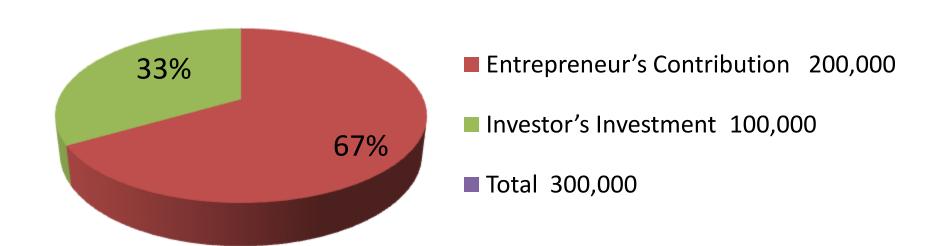
■The shop is rented.

■The business is operating by entrepreneur. Existing 1 employees.

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Net Item		122850	1474200			
Total sales (A)		122850	1474200			
Less Variable Exp.						
Net Item		98280	1179360			
Total Variable exp. (B)		98280	1179360			
Contribution Margin CM [C= (A-B)		24570	294840			
less fixed exp.						
Rent		2000	24000			
Electricity bill		1200	14400			
Transportation		5000	60000			
Salary (self)		5000	60000			
Salary (staff)		5000	60000			
Entertainment		200	2400			
Guard		300	3600			
Genaretor		250	3000			
Mobile		300	3600			
total fixed cost (D)		19250	231000			
Net profit (E) [C-D]		5320	63840			

Investment Breakdown							
	Exis	ting	Proposed				
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Net 4" Gape	3	3700	11,100	5	3,700	18,500	29,600
Net 3" Gape	2	3700	7,400	6	3700	22,200	29,600
Net 2" Gape	1	4700	4,700	3	4700	14,100	18,800
Net 1.5" Gape	7	4500	31,500	4	4800	19,200	50,700
Net 1.25" Gape	14	4500	63,000			0	63,000
Net 1" Gape	1	4800	4,800			0	4,800
poultry Item	4	1500	6,000	12	500	6,000	12,000
Others	7	4500	31,500	20	1000	20,000	51,500
Security			40,000				40,000
Total	39		200,000	50		100,000	300,000

Source of Finance



Financial Projection					
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Net Item		153300	1839600	1931580	2028159
Total Sales (A)		153300	1839600	1931580	2028159
less variable Expenses					
Net Item		122640	1471680	1545264	1622527
Total variable Expenses (B)		122640	1471680	1545264	1622527
Contribution Margin (CM)= (A-B)		30660	367920	386316	405631.8
Less Fixed Expenses					
Rent		2000	24000	24000	24000
Electricity bill		1200	14400	14400	14400
Transportation		5120	61440	61440	61440
Salary (self)		5000	60000	60000	60000
Salary (staff)		5000	60000	60000	60000
Entertainment		220	2640	2640	2640
Guard		300	3600	3600	3600
Genaretor		250	3000	3000	3000
Mobile		400	4800	4800	4800
Total Fixed Cost		19490	233880	233880	233880
Net Profit (E) (C-D)		11170	134040	152436	171751.8
Investment Payback			40000	40000	40000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	100,000		
1.2	Net Profit	134,040	152,436	171751.8
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		94,040	206476
	Total Cash Inflow	234040	246476	378227.8
2	Cash Outflow			
2.1	Purchase of Product	100,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	40000	40000	40000
	Total Cash Outflow	140,000	40000	
3	Net Cash Surplus	94,040	206476	338227.8

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others: 0

Experience & Skill: 4 Years: 02

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures















FAMILY PICTURE

