Proposed NU Business Name: ROZINA MORGI KHAMAR



Project identification and prepared by: Kobir Raksham, Godagari Unit, Rajshahai

Project verified by: Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD MAHBUB RAHMAN		
Age	:	11-10-1994 (22 Years)		
Education, till to date	:	HSC		
Marital status	:	Married		
Children	:	-		
No. of siblings:	:	1 Brother & 1 Sister		
Address	:	Vill: Pirijpur, P.O: Pirijpur. P.S: Godagari, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MOST. ROZINA AKTER MD MAINUL ISLAM Branch: Pirijpur, Centre # 71(Female), Member ID: 2376/1, Group No: 03 Member since: 28-07-2011 (06 Years) First loan: BDT 5,000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 35,000/- Outstanding loan: BDT 23,412/- Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		No
Business Experiences and		14 years experience in running business. 07 Years in own business. He has no training
Training Info	<u> </u>	110 1100 110 1101111119
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	•	None
Entrepreneur Contact No.		01781-550580
Family's Contact No.	:	01709-442591
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Godagari Unit ,Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HER FAMILY

MOST. ROZINA AKTER joined Grameen Bank since 06 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info			
Business Name	:	ROZINA MORGI KHAMAR	
Location	:	Pirijpur, Godagari, Rajshahi	
Total Investment in BDT	:	BDT 80,000/-	
Financing	:	Self BDT 30,000/- (from existing business) 38%	
		Required Investment BDT 50,000/- (as equity) 62%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	23 ft x 11 ft= 253 square ft	
Implementation	:	 He has a chicken farm. The business is operating by entrepreneur. Existing no employee. The farm is owned. Collects goods from Rajshahi. Agreed grace period is 3 months. 	

Existing Business (BDT)						
Particular	Monthly	Yearly				
Revenue (sales)						
Hen	60,000	720,000				
Total Sales (A)	60,000	720,000				
Less. Variable Expense						
Feed, Medicine etc	48,000	576,000				
Total variable Expense (B)	48,000	576,000				
Contribution Margin (CM) [C=(A-B)	12,000	144,000				
Less. Fixed Expense						
Electricity Bill	800	9,600				
Mobile Bill	300	3,600				
Salary (self)	4,000	48,000				
Transportation	300	3,600				
Total fixed Cost (D)	5,400	64,800				
Net Profit (E) [C-D)	6,600	79,200				

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit	Amoun	Qty.	Unit	Amount	Proposed
		Price	t (BDT)		Price	(BDT)	Total
Broiler chicken	400	72	28,800	280	71	19,880	48,680
Feed	0	0	0	1	26000	26,000	26,000
Vitamin	1	1200	1,200	1	4120	4,120	5,320
Total	401		30,000	282		50,000	80,000

Source of Finance



Financial Projection (BDT)							
Particular	Monthly	1st Year	2nd Year	3rd Year			
Revenue (sales)							
Hen	90,000	1,080,000	1,134,000	1,190,700			
Total Sales (A)	90,000	1,080,000	1,134,000	1,190,700			
Less. Variable Expense							
Feed, Medicine etc	72,000	864,000	907,200	952,560			
Total variable Expense (B)	72,000	864,000	907,200	952,560			
Contribution Margin (CM) [C=(A-B)	18,000	216,000	226,800	238,140			
Less. Fixed Expense							
Electricity Bill	800	9,600	11,500	13,500			
Mobile Bill	400	4,800	5,500	5,500			
Salary (self)	4,000	48,000	48,000	48,000			
Transportation	500	6,000	7,000	8,000			
Total Fixed Cost	5,700	68,400	72,000	75,000			
Net Profit (E) [C-D)	12,300	147,600	154,800	163,140			
Investment Payback		20,000	20,000	20,000			

Cash flow projection on business plan (rec. & Pay)

Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
Cash Inflow			
Investment Infusion by			
Investor	50,000		
Net Profit	147,600	154,800	163,140
Depreciation (Non cash item)		-	-
Opening Balance of Cash			
Surplus		127,600	262,400
Total Cash Inflow	197,600	282,400	425,540
Cash Outflow			
Purchase of Product	50,000		
Payment of GB Loan			
Investment Pay Back (Including			
Ownership Tr. Fee)	20,000	20,000	20,000
Total Cash Outflow	70,000	20,000	20,000
Net Cash Surplus	127,600	262,400	405,540
	Cash Inflow Investment Infusion by Investor Net Profit Depreciation (Non cash item) Opening Balance of Cash Surplus Total Cash Inflow Cash Outflow Purchase of Product Payment of GB Loan Investment Pay Back (Including Ownership Tr. Fee) Total Cash Outflow	Cash Inflow Investment Infusion by Investor 50,000 Net Profit 147,600 Depreciation (Non cash item) Opening Balance of Cash Surplus Total Cash Inflow 197,600 Cash Outflow Purchase of Product 50,000 Payment of GB Loan Investment Pay Back (Including Ownership Tr. Fee) 20,000 Total Cash Outflow 70,000	Cash Inflow Investment Infusion by Investor Net Profit Depreciation (Non cash item) Opening Balance of Cash Surplus Total Cash Inflow Purchase of Product Payment of GB Loan Investment Pay Back (Including Ownership Tr. Fee) Total Cash Outflow Total Cash Outflow Total Cash Outflow Purchase of Product Payment of GB Loan Investment Pay Back (Including Ownership Tr. Fee) Total Cash Outflow Total Cash Outflow

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 14 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of farm; Regular customers;

THREATS

Theft

Fire

Political unrest

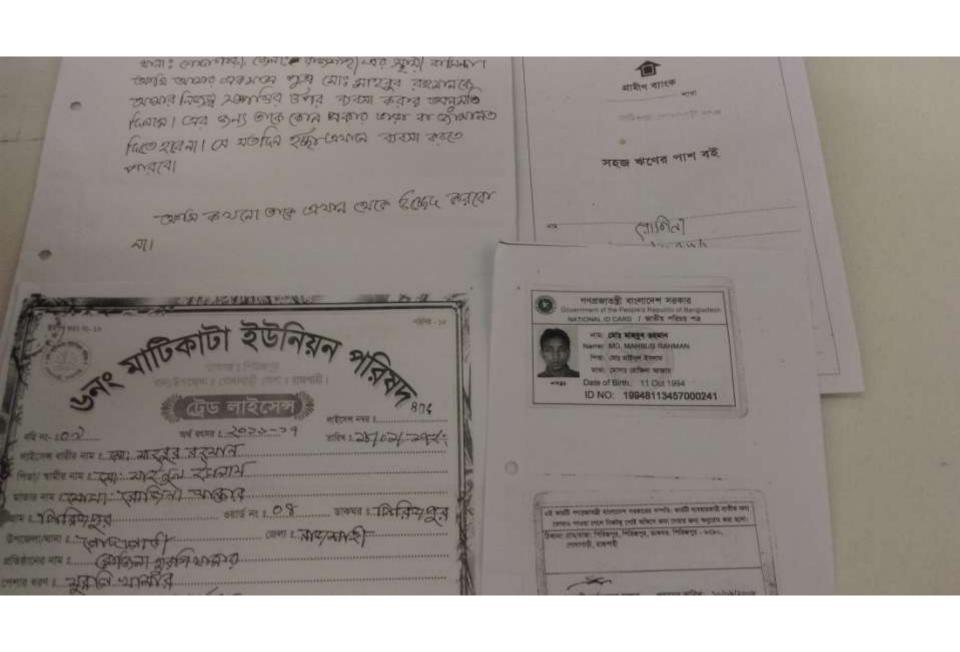
Pictures











FAMILY PICTURE

