# Proposed NU Business Name: M/S CHAD STEEL FURNITURE & ENGINEERING



Project identification and prepared by: Md. Mojammel Hoque Tangail Sadar Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD ANOWER HOSSAIN			
Age	:	01-12-1982(34 Years)			
Education, till to date	:	Class X			
Marital status	:	Married			
Children	:	02 Daughters			
No. of siblings:	:	03 Brothers & 01 Sister			
Address	:	Vill: Gosaijora P.O: Gosaihora P.S: Tangail Sadar, Dist: Tangail.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  MST ANOWER BEGUM  MD AKBOR HOSSEN  Branch: Suruj Tangail, Centre # 37 (Female),  Member ID: 2933, Group No: 05  Member since: ( Years)  First loan: BDT 5000 Taka.			
Further Information:		Existing loan: BDT 100000, Outstanding loan: BDT 40600			
(v) Who pays GB loan installment (vi) Mobile lady	:	Father			
(vii) Grameen Education Loan	:	No No			
(viii) Any other loan like GB, BRAC ASA etc	:	No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	None
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has 08 years training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01718-146424
Family's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tangail Sadar Unit, Tangail.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST ANOWER BEGUM** Joined Grameen Bank Since Years Ago. At First She Took 5,000 taka Loan from Grameen Bank. She Gradually Took Loan From GB. Utilize Loan In Business And Home Development.

Proposed Nobin Udyokta Business Info						
Business Name	:	M/S CHAD STEEL FURNITURE & ENGINEERING				
Location	:	Suruj Baazar				
Total Investment in BDT	:	BDT 350000				
Financing	:	Self BDT 270000(from existing business) 77% Required Investment BDT 80000 (as equity) 23 %				
Present salary/drawings from business (estimates)	•	BDT 5,000 Taka.				
Proposed Salary	<b>:</b>	BDT 5,000 Taka.				
Size of shop	:	35 ft x 15 ft= 525 Square ft				
Security of the shop	:	BDT nil				
Implementation	••	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Plane sheet, Rod, Staleness Steel etc</li> <li>Average 15% gain on sale.</li> <li>The business is operating by entrepreneur. Existing 09 Employees.</li> <li>O2 Will be appointed after receiving equity money.</li> <li>The shop is rented.</li> <li>Collects goods from Tangail, Dhaka</li> <li>Agreed grace period is 3 months.</li> </ul>				

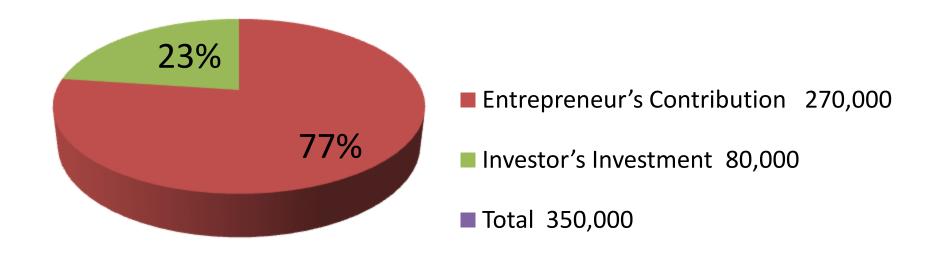
### **Existing Business (BDT)**

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Plane sheet, Rod, Staleness Steel etc	14500	435000	5220000
Total Sales (A)	14500	435000	5220000
Less Variable Expense			
Plane sheet, Rod, Staleness Steel etc	12325	369750	4437000
Total variable Expense (B)	12,325	369750	4437000
Contribution Margin (CM) [C=(A-B)	2,175	65250	783000
Less Variable Expense			
Rent		2,500	30000
Electricity bill		5000	60000
Transportation		3,000	36000
Salary (self)		5000	60000
Salary(Staff)		40000	480000
Entertainment		400	4800
Guard		400	4800
Mobile bill		500	6000
Total fixed cost (D)		56,800	681600
Net Profit (E)= [C-D]		8,450	101400

<b>Investm</b>	ont	Broa	10	lown
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	Exis	ting	Proposed				
Particulars Qty.		Unit Price	Amount	Qty	<b>Unit Price</b>	Amount	Proposed
			(BDT)			(BDT)	Total
Plane sheet	2	80000	160,000	1	80,000	80,000	240,000
Rod	25	50	1,250				1,250
Stailess steel	1000	60	60,000	0	0	0	60,000
Others	1	16750	16,750	0	0	0	16,750
Security	1	32000	32,000	0	0	0	32,000
Total	1029	0	270,000	2	0	80,000	350,000

#### **Source of Finance**



Financial Projection (BDT)							
Paticular	Daily	Monthly	Year1	Year 2	Year 3		
Revenue(Sales)							
Plane sheet, Rod, Staleness Steel etc	19000	570000	6840000	7182000	7541100		
Total Sales (A)	19000	570000	6840000	7182000	7541100		
Less Variable Expense							
Plane sheet, Rod, Staleness Steel etc	16150	484500	5814000	6104700	6409935		
Total variable Expense (B)	16,150	484500	5814000	6104700	6409935		
Contribution Margin (CM) [C=(A-B)	2,850	85500	1026000	1077300	1131165		
Less Variable Expense							
Rent		2,500	30000	30,000	30000		
Electricity bill		5500	66000	66500	67000		
Transportation		3,500	42000	42,500	43000		
Salary (self)		5000	60000	60000	60000		
Salary(Staff)		52000	624000	624000	624000		
Entertainment		400	4800	4800	4800		
Guard		400	4800	4800	4800		
Mobile bill		600	7200	7300	7400		
Total fixed cost (D)		69,900	838,800	839,900	841000		
Net Profit (E)= [C-D]		15600	187200	237,400	290165		
Investment Payback			32,000	32,000	32,000		

# Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	80,000		
1.2	Net Profit	187,200	237,400	290165
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		147,200	344600
	Total Cash Inflow	287200	384600	634765
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	(Including Ownership Tr. Fee)	32000	32000	32000
	Total Cash Outflow	132,000	32000	32000
2	Not Cash Surplus	147 200	244600	E04765
3	Net Cash Surplus	147,200	344600	59476

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures

























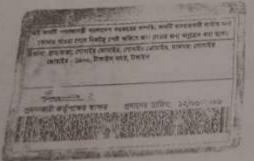


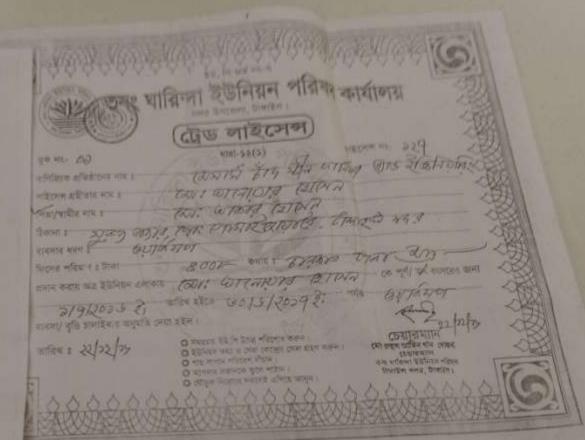












# **FAMILY PICTURE**

