Proposed NU Business Name: GAZI TELECOM



Project identification and prepared by: Modon Kumar Biswis, Dakshinkhan Unit, Dhaka

Project verified by: Md. Abu Bakkar Siddique



Brief Bio of The Proposed Nobin Udyokta						
Name	:	GAZI MD. APU				
Age	:	01-01-1990 (27 Years)				
Education, till to date	:	SSC				
Marital status	:	Married				
Children	:	01 Son				
No. of siblings:	:	01 Brother 02 Sisters				
Address	:	Vill: 36/2, Gazibari Dopadia P.O Uttorkhan, 1230 P.S: Uttorkhan, Dist: Dhaka				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father FATEMA KHATUN MD. KORIM GAZI Branch: Uttorkhan, Centre # 18/M (Female), Member ID: 2372/2, Group No: 02 Member since: 03-07-2011 (05 Years) First loan: BDT 10,000 /-				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: Nill Father No No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences & Skill	:	experience of business 01 years .
Own Business and	:	01 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	••	None
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01623-259218
Family's Contact No.	:	01927-550805
NU Project Source/Reference	••	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

FATIMA KHATUN joined Grameen Bank since 05 years ago. At first she took BDT 10,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

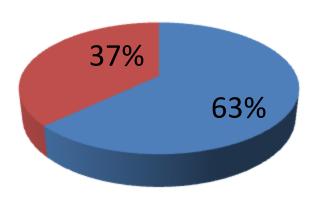
Proposed Nobin Udyokta Business Info					
Business Name	:	GAZI TELECOM			
Location	:	Dobadia Bazar,Uttarkhan,Dhaka			
Total Investment in BDT	:	BDT 135,000/-			
Financing	:	Self BDT 85,000/- (from existing business) 63%			
		Required Investment BDT 50,000/- (as equity) 37%			
Present salary/drawings from business (estimates)	:	BDT 4,000			
Proposed Salary	:	BDT 4,000			
Size of shop	:	14 ft x 20 ft= 280 square ft			
Security of the shop	:	None			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Mobile Chargers, Flexiload ,Battery ,Headphone, Others, etc. Average 20% gain on sales. The business is operating by entrepreneur. The shop is Own. Collects goods from, Dhaka. Agreed grace period is 3 months. 			

Existing Business (BDT)							
Particular	Daily	Monthly	Yearly				
Revenue (sales)							
Mobile Accossories	500	15,000	180,000				
Bikash & Flexi load	200	6,000	72,000				
Total Sales (A)	700	21,000	252,000				
Less. Variable Expense							
Mobile Accosories	400	12,000	144,000				
Total variable Expense (B)	400	12,000	144,000				
Contribution Margin (CM) [C=(A-B)	300	9,000	108,000				
Less. Fixed Expense							
Electricity Bill		500	6,000				
Transportation		500	6,000				
Mobile Bill		300	3,600				
Salary (self)		4,000	48,000				
Total fixed Cost (D)		5,300	63,600				
Net Profit (E) [C-D)		3,700	44,400				

Investment Breakdown								
Particulars		Existing		Particulars	Proposed			Proposed
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total
Charger	70	120	8400	Pinter	1	5000	5,000	13,400
Battery	80	250	20000	Bikash	1	25000	25,000	45,000
Mobile Cashing	100	80	8000	Mobile Cashing	50	80	4,000	12,000
Head Phone	70	100	7000	Head Phone	40	100	4,000	11,000
Flexiload			20000					20,000
Computer	1	20000	20000				0	20,000
Others			1600	Others			12000	13,600
Total			85,000				50,000	135,000

Source of Finance

■ Entrepreneur's contibution 85000 ■ Investor's Investment 50000 ■ Total 135000



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
Mobile Accossories	1,500	45,000	540,000	567,000	595,350
Bikash & Flexi load	250	7,500	90,000	94,500	99,225
Total Sales (A)	1,750	52,500	630,000	661,500	694,575
Less. Variable Expense					
Mobile Accosories	1,300	39,000	468,000	491,400	515,970
Total variable Expense (B)	1,300	39,000	468,000	491,400	515,970
Contribution Margin (CM) [C=(A-B)	450	13,500	162,000	170,100	178,605
Less. Fixed Expense					
Electricity Bill		525	6,300	6,615	6,946
Transportation		550	6,600	6,930	7,277
Mobile Bill		360	4,320	4,536	4,763
Salary (self)		4,000	48,000	48,000	48,000
Non Cash Item					
Depreciation		333	4,000	4,000	4,000
Total Fixed Cost		5,768	69,220	70,081	70,985
Net Profit (E) [C-D)		7,732	92,780	100,019	107,620
Investment Payback			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	92,780	100,019	107,620
1.3	Depreciation (Non cash item)	4,000	4,000	4,000
1.4	Opening Balance of Cash Surplus		76,780	160,799
	Total Cash Inflow	146,780	180,799	272,419
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	76,780	160,799	252,419

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 01 Years

Own Business: 01Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



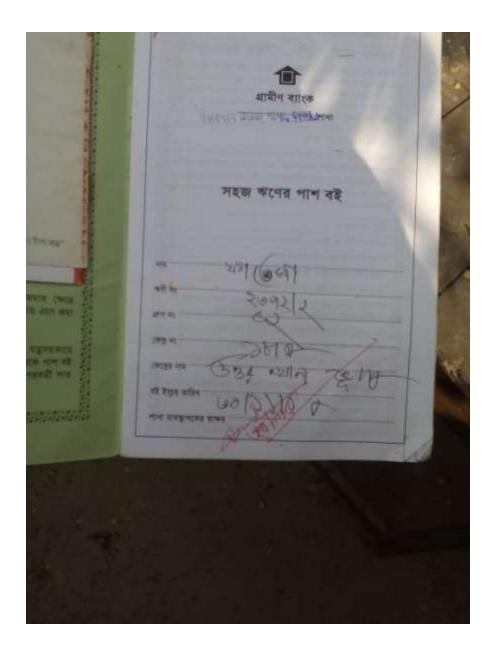




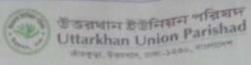












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अविश्वतात नाम : (मा. वर् नामी

পিতা/ সামীত নাম <u>হ মানহাকু মাপুন কৰিব গাতী</u>

आकार भाग । पारक्षा चाउून

টিকান্ত চ সোলনিয়া, উত্তরণান, চাকা-১২৩০

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क्षार साम हो जाने हैं जी तथने

সম্মতি পত্ৰ

আমি নিম্মাক্ষরকারী মোর প্রার্থ করিছা এই মর্মে বাজ্যায়ন করাছ যে, আমার ছেলে নাম্য প্রার্থ নিয়া প্রার্থ করিছা পিতার নির্মিত প্রার্থ করিছা প্রার্থ করাছ মান্ত মা

আমি তাঁর ভবিষ্যত জীবনের উত্তোৱের সামপ্য ও মঙ্গপ কমেনা করছি।

माम : (M: (M) का किया भाम : (M: (M) का किया भाम : जाकिकारी (मारकिया) भाम : जाकिकशान भाम : (कियार)

रमानादेश नवत :

FAMILY PICTURE

